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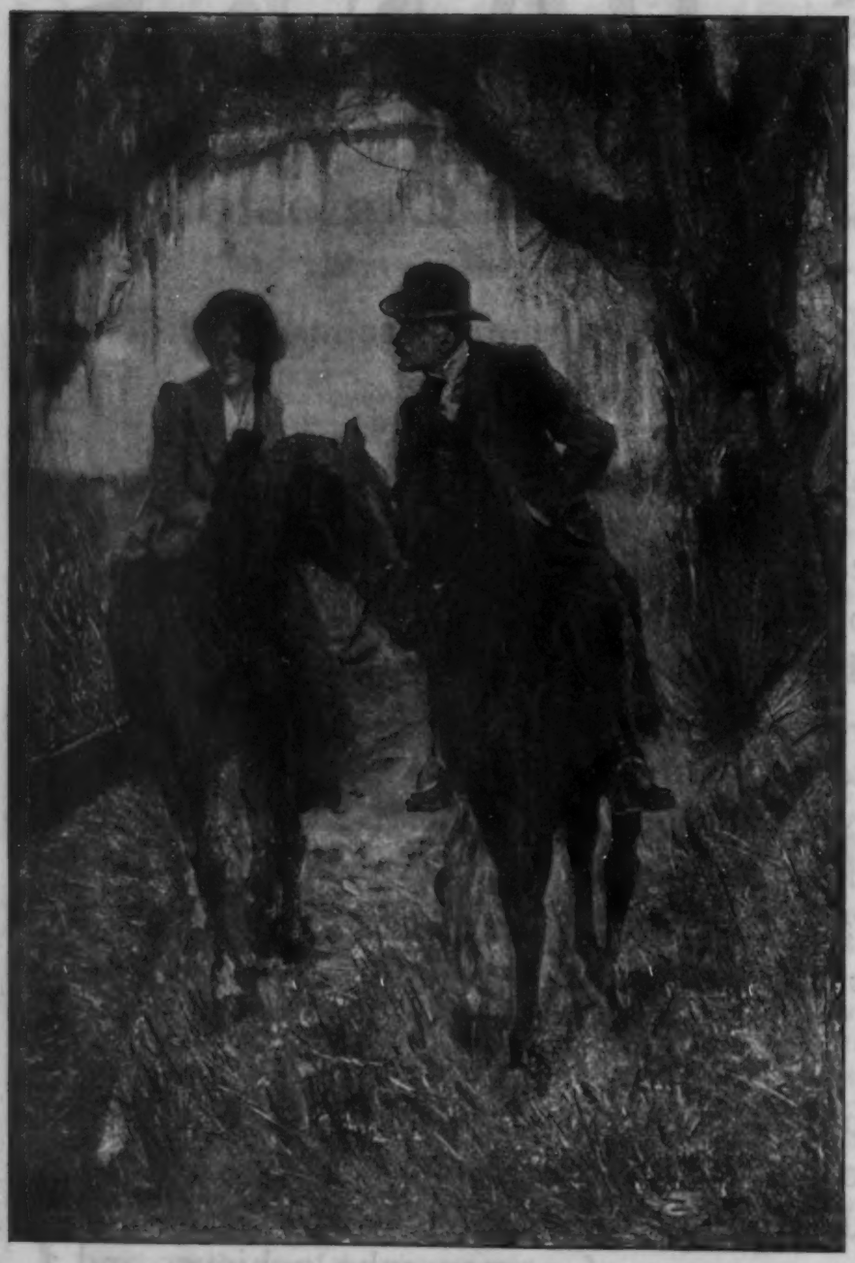

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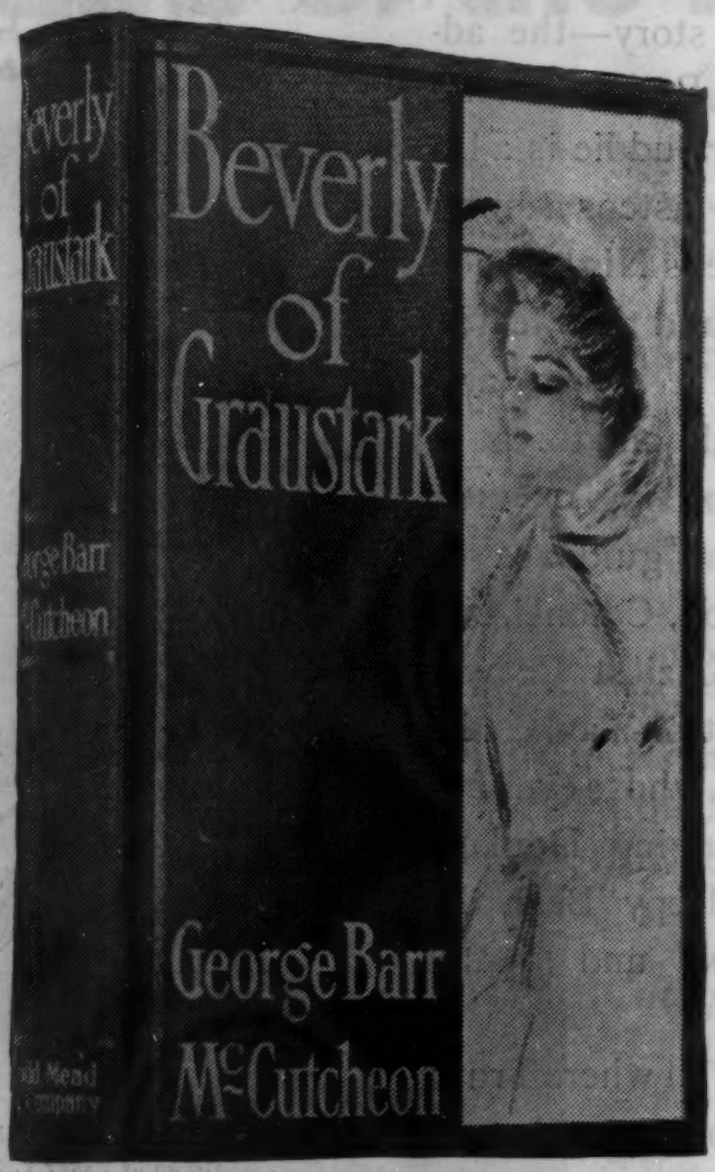

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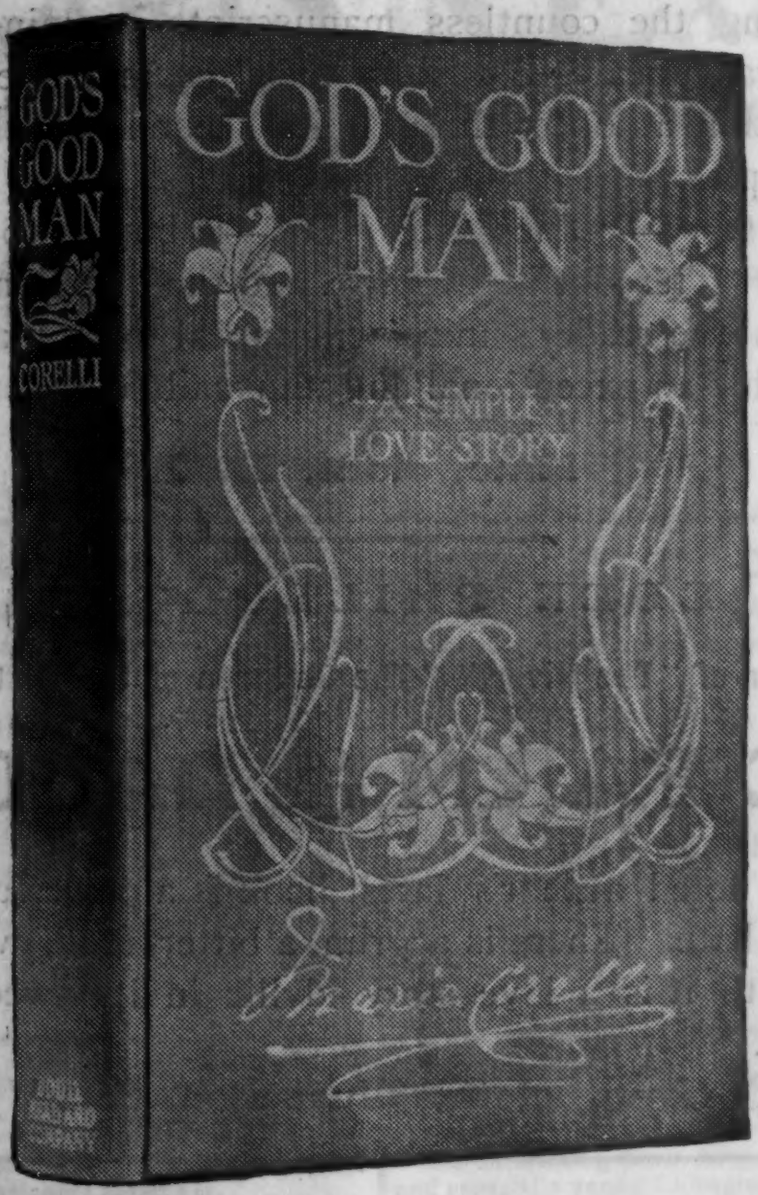

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J. B. LIPPINCOTT COMPANY have just published "The Third Book of Anatomy, Physiology and Hygiene," by J. A. Culler, one of a series of books intended for study by successive grades in the schools; a new and revised edition of "The Story of American Coal," by William Jasper Nicolls, which has been out of print for some years and copies of which were bought up at speculative prices; also, Paul Gaulot's historical romance, "A Conspiracy Under the Terror," already fully described by us. It is announced that a new novel by the author of "Pigs in Clover" will be brought out this fall. The title of the book will be announced later.

MCCLURE, PHILLIPS & CO. bring out this week under the title of "Monsieur Dupin," an illustrated edition of the following of Poe's mystery tales: "Monsieur Dupin," "The Murders of the Rue Morgue," "Mary Roget," "The Purloined Letter," "The Gold Bug," and "Thou Art the Man." There are eight illustrations by Charles Raymond Macauley, who has embodied the weird spirit of these stories in his drawings. They have also just ready a suggestive work by Emily Holt, entitled "The Secret of Popularity." In her preface the author declares that unpopularity is the result of a disregard of certain obvious rules of behavior and an overlooking of opportunities for kindness, etc. The book aims to put the reader on the right track in these regards. It is a rational and straightforward treatment of a subject of universal interest.

HOUGHTON, MIFFLIN & CO. have just ready a new volume by Bradford Torrey, entitled "Nature's Invitation," in which the author records observations and reflections not only in some of his old familiar haunts, but also in pastures new to him, dividing his book into three parts—"New Hampshire," "Florida," "Texas and Arizona;" "The Private Tutor," a novel by Gamaliel Bradford, Jr., which has Rome for a background; "His Majesty's Sloop *Diamond Rock*," by H. S. Huntington, a lively narrative of adventure founded on an incident of West Indian history, with illustrations by Harold M. Brett; "Science and Immortality," an address delivered at Harvard by Dr. William Osler; "Certaine Sonnets," by Sir Philip Sidney, in a *Riverside Press edition* limited to 400 numbered copies; also, a new edition of Lilla Cabot Perry's excellent collection of love songs, epigrams and inspirations entitled "From the Garden of Hellas."

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WEEKLY RECORD OF NEW PUBLICATIONS.

☞ The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk **, and the word net follows the price. The prices of *fiction* (not net) published under the rules are preceded by a dagger †. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word net follows the price. ☜

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A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

About, Edmond. La mère de la marquise et la fille de chanoine; ed., with notes and vocabulary, by O. B. Super. Bost., Ginn, 1904. c. 5+227 p. por. S. (International modern language ser.) cl., 50 c.

Adam, G:, *M.D.* Electricity the chemistry of ether: a treatise generalizing a fundamental hypothesis as applied to electricity, chemistry, physics, physiology and pathology; with chapters on general and gynecological electro-therapeutics. San Francisco, Whitaker & Ray Co., 1904. 630 p. il. 12°, cl., *$4.50 net.

Adams, Ephraim Douglass. The influence of Grenville on Pitt's foreign policy, 1787-1708. Wash., D. C., Carnegie Institution of Washington, 1904. 79 p. O. (Carnegie Institution of Washington, Publication, no. 13, Papers of the Bureau of Historical Research.) pap., 50 c.

It is the purpose of this article, by means of the secret letters of Grenville, embodied in the "Dropmore manuscripts," recently published in England, and by facts given in the principal memoirs of the time to trace the development and extent of Grenville's influence in foreign policy up to the Napoleonic period. No attempt, however, is made to outline all of the important events of English diplomacy of the period. The references cited in the body of the work are arranged in the bibliography in alphabetical order, under the subtitle used in the footnotes. Bibliography (5 p.)

American digest: a complete digest of all reported American cases from the earliest times to 1896. Century ed. v. 49, Wills-without recourse. St. Paul, West Pub. Co., 1904. c. 8 p. 3466 columns, O. shp., $6.

Anthony, Gardner Chace. Elements of mechanical drawing: the use of instruments; theory of projection and its application to practice, and numerous problems involving both theory and practice. Rev. enl. ed. Bost., Heath, 1904. c. '94, '04. 8+152 p. obl. T. (Technical drawing ser.) cl., $1.50.

Arnold, Matthew. Selected poems, N. Y., Macmillan, 1904. 16°, (Golden treasury ser., reissue.) flex. leath., $1.50.

Auchincloss, W: Stuart. The only key to Daniel's prophecies; introd. by A. H. Sayce. 2d ed. N. Y., for sale by D. Van Nostrand Co., 1904. c. 207 p. map, tables, fold. tab., 16°, cl., 75 c.

Bacon, Francis, *Lord.* The advancement of learning, bk. 1.; ed., with introd. and notes, by Albert S. Cook. Bost., Ginn, 1904. c. 57+145 p. D. cl., 75 c.

In the present edition, the quotations from the ancient tongues are all relegated to the foot of the page, and their place in the text is supplied by as adequate a translation as possible. The same principle is adopted in the notes.

Bacon, J: Harwood. The pursuit of Phyllis; il. by H. Latimer Brown. N. Y., H: Holt & Co., 1904. [S.] c. 2+230 p. D. cl., †$1.25.

A young author, bored to death by his physician's fiat of three months' of rest, stumbles upon a bundle of letters in a hotel bureau drawer, and decides to follow the Phyllis to whom they are addressed. He goes from London to Lyons, Paris, Marseilles, Hong Kong, Bombay, Ceylon, etc., and finally finds Phyllis. Long days of travel follow, with much witty conversation, many misunderstandings and a general clearing up of mysteries. Good material and good use of it makes a bright story.

Barksdale, G: Punch: a novel of negro life. N. Y. and Wash., Neale Publishing Co., 1904. c. 484 p. 12°, cl., $1.50.

Barrett, Wilson. The Never-Never land. Phil., Lippincott, 1904. [S.] c. 392 p. D. cl., †$1.50.

A story of mistaken identity wherein an Englishman, Jack Mowbray, unwillingly impersonates his chum, Jack Landale, the ne'er-do-well son of a rich English family, who, dying miserably in Australia, implored his friend Mowbray to return to England and take his place as head of the family. Complications naturally ensue, the scene changing from America to England.

Bartholow, Roberts. A practical treatise on materia medica and therapeutics. 11th ed., rev. and enl. N. Y., Appleton, 1904. c. 24+866 p. 8°, (New medical ser.) cl., subs., $5; hf. leath., $5.50.

Bass, Florence. A first reader. Bost., Heath, 1904. c. 134 p. il. sq. D. cl., 30 c.

Bassi, Ugo. Sermon in hospital. N. Y., T: Whittaker, 1904. [S1.] 64°, leath., *40 c. net.

Baudissin, Wolf Ernst Hugo Emil, *graf v.*, [Freiherr von Schlicht.] First-class men: a novel of German army life; confiscated in Germany. Unabridged Amer. ed. N. Y., M. Schnitzer Publishing Co., 1904. c. 285 p. D. cl., $1; pap., 50 c.

Like Lieut. Bilse's "A little garrison," this work was suppressed in Germany by the police and its author criminally prosecuted. The reason being that it tells some plain truths about the German army, its officers, the mediæval and feudal ideas still prevailing among them, and the remarkable code of honor and morals which governs these "first class men." The story follows the career of a young lieutenant whose millionaire father has him transferred, through influence he has at court, from a small garrison town to an aristocratic regiment, made up of scions of the nobility. The young man has wealth behind him but no rank, and is finally frozen out of the regiment by his comrades in arms after six months of almost unparalleled neglect and contempt.

Beard, T: Frank. Bible symbols; or, the Bible in pictures; designed and arranged to stimulate a greater interest in the study of the Bible by both young and old; the choicest passages of God's word put in the fascinating garb of pictures by Frank Beard and others; text prepared and arranged by Martha Van Marter. Chic., Hertel, Jenkins & Co., [1904.] c. 182 p. 8°, cl., $1.50; hf. mor., $2; full mor., $2.50.

Bellamy, W: A third century of charades. Bost., Houghton, Mifflin & Co., 1904. [S.] c. unp. sq. T. silk, **85 c. net.

Contains a hundred charades in verse, being the third little volume of the kind by this author.

Bird, Rob. M., *M.D.* Nick of the woods; or, adventures of prairie life. Cleveland, O., Burrows Bros. Co., 1904. 251 p. 12°, cl., $1.

Black, Edith Ferguson. A beautiful possibility. Phil., Union Press, 1904. [Ag.] c. 2+330 p. D. cl., **90 c. net.

Opens in the West Indies, where a young girl is living a happy life with her devoted, kindhearted father, who has no defined religious belief. On his deathbed he says to his child: "I have made a mistake. Make it the business of your life to find Jesus Christ." Circumstances take Evadne to the United States and among her fashionable guardians she begins the search her father had counselled. Her life became "a beautiful possibility" for helping others and showing professing Christians the life their faith must bring about if really understood and truly believed.

Blair, Emma Helen, *and* Robertson, Ja. Alex., *eds.* The Philippine Islands, 1493-1898; tr. from the originals; ed. and annot. by Emma Helen Blair and Ja. Alex. Robertson; with historical introd. and additional notes by E: Gaylord Bourne. In 55 v. v. 13, 1604-1605; v. 14, 1605-1609; v. 15, 1609; v. 16, 1609; v. 17, 1609-1616. Cleveland, O., Arthur H. Clark Co., 1904. c. 318; 341; 331; 329; 336 p. il. por. maps, O. cl., ea., *$4 net.

See notice, v. 1, "Weekly Record," P. W., March 8, 1903, [1626.]

Blodgett, Frances E. *and* A. B. A first reader. Bost., Ginn, [1904.] c. 9+131 p. il. col. pl., 12°, (Blodgett readers.) cl., 30 c.

Blodgett, Frances E. *and* A. B. A primer. Bost., Ginn, 1904. c. 3+115 p. il. (partly col.) col. pl., 12°, (Blodgett readers.) cl., 30 c.

Boas, Ismar, *M.D.* Diseases of the intestines. 2d rev. enl. American ed.; tr. by permission from the German ed., with special notations and additions, by Seymour Basch. N. Y., Appleton, 1904. c. 14+600 p. il. (partly col.) 8°, cl., subs., $5.

Bohannan, Rosser Dan. Plane trigonometry. Bost., Allyn & Bacon, 1904. c. 5+374 p. diagrs., 12°, cl., $2.50.

Boone, R: Gause. Science of education. N. Y., Scribner, 1904. c. 13+407 p. D. cl., **$1 net.

"This volume, both in matter and method, has grown out of many years' use of the discussions of these and similar topics in the Pedagogical Department of the University of Indiana, in the Michigan Normal College, before bodies of city teachers, and in institutes generally. It will be obvious to the reader that it is not a treatise upon methods of teaching. It concerns itself deeply with the educational process, and the materials for the derived science. The point of view is historical. . . . A brief but somewhat comprehensive bibliography of modern works is appended for the guidance of teachers in further reading."—*Preface.*

Brebner, Percy Ja., ["Christian Lys," *pseud.*] Mr. Quixley of the Gate House; il. by Harold Piffard. N. Y., F: Warne & Co., 1904. 7+292 p. D. cl., †$1.25.

Mr. Quixley is one of the most important characters in a novel that deals in mystery and attempted murder; there is a cleverly concocted plot, which involves an old man's fortune, a young man's and a young woman's happiness and a lawyer's honor. The scene alternates between a gloomy English manor, called in the story Gate House, and a cottage. A small servant and an eccentric bookseller are instrumental in bringing about the satisfactory ending of an old-fashioned courtship.

Bridgman, A. M. A souvenir of Massachusetts legislators, 1904. v. 13. Stoughton, Mass., A. M. Bridgman, [1904.] c. il. pors. 12°, leath., $3.

Brown, Abbie Farwell. The flower princess. Bost., Houghton, Mifflin & Co., [1904. S.] c. 7+126 p. il. D. cl., †$1.

Four fairy stories entitled: The flower princess; The little friend; The mermaid's child; The ten blowers.

Browne, Frances. Granny's wonderful chair; with an introd. by Frances Hodgson Burnett; entitled, The story of the lost fairy book; il. and decorations by Edith Truman. N. Y., McClure, Phillips & Co., 1904. [S.] c. 25+213 p. D. cl., †$1.50.

A collection of fairy stories which were classics in the nurseries when the fathers and mothers of this generation were children. In Mrs. Burnett's introduction she tells how a wonderful fairy book given to her when a child was lost, and how for years no trace of it could be found, until at last "The lost fairy book"—"Granny's wonderful chair"—came to her again.

Bruce, Mary Stone. Grammaire Française; a l' usage des élèves de l' enseignement secondaire. Bost., Heath, 1904. c. 12+290 p. il. D. (Heath's modern language ser.) cl., $1.12.

Brunel, G: Fun with magic. N. Y., Hurst & Co., 1904. 175 p. 12°, (Young America ser.) cl., 50 c.

Burgundy, Billy, (*pseud.*) The villagers. N. Y., J. S. Ogilvie Pub. Co., 1904. [S15.] c. 96 p. il. 16°, pap., 25 c.

Burton, Ernest De Witt. Studies in the gospel according to Mark; for the use of classes in secondary schools and in the secondary division of the Sunday school. Chic., University of Chicago Press, 1904. c. 30+248 p. il. map, D. (Constructive Bible studies, secondary ser.) cl., $1.

Prepared with a two-fold purpose: first to help the pupil, through the study of the gospel of Mark, to acquire a knowledge of the life of Jesus and to come into sympathetic acquaintance with him, and secondly, to help him form the habit of coming to all the books of the Bible with the question: What does it mean?

Burton, *Lady* Isabel Baker, *and* Wilkins, W. H. The romance of Isabel Lady Burton: the story of her life told in part by herself and in part by W. H. Wilkins. [New cheaper ed.] N. Y., Dodd, Mead & Co., 1904. [S.] c. 16+778 p. il. por. O. cl., **$3.50 net.

A new cheaper edition in one volume of a work originally published in two volumes. Lady Burton spent the greater part of her life in the East, travelling with her husband, Sir Richard Francis Burton, a noted explorer and prolific writer, who made a literal translation of the "Arabian Nights." Lady Burton wrote his life.

Butler, Sarah Frances Stringfield, ["*Mrs.* F. A. Butler."] History of the Woman's Foreign Missionary Society, M. E. Church, South. Nashville, Tenn., Publishing House of the M. E. Church, South, Smith & Lamar, Agts., 1904. c. 181 p. D. cl., 50 c.

Candy, Albert L. The elements of plane and solid analytic geometry. Bost., Heath, 1904. c. 10+248 p. D. hf. leath., $1.50.

Canfield, H: Spofford. Fergy the guide and his moral and instructive lies about beasts, birds, and fishes; with il. by Albert D. Blashfield. N. Y., H: Holt & Co., 1904. [Ag.] c. 3+341 p. D. cl., †$1.50.

Fergy the guide received $2 a day to haul his employer about into the secret places where the fish are known to be. When the fish refused to bite it was worth the money to hear the woodsman in modulated voice and in the dialect of the logging camp, drone on for hours about all the impossible adventures that had fallen to his share. Imagination ran riot, but many of the anecdotes spoke of knowledge of human and animal nature and a deep philosophy born of solitude and leisure. The marginal drawings bring out the humor of the text.

Carey, Rosa Nouchette. At the moorings. Phil., Lippincott, 1904. [S.] c. 409 p. D. cl., †$1.50.

A simple love-story of English country life in the author's usual style.

Catholic (The) year book of New England, 1904. Bost., J. K. Waters Co., 1904. c. 12°, pap., 25 c.

Chambers, Rob. W. River-land: a story for children; il. in col. by Elizabeth Shippen Green. N. Y., Harper, 1904. c. 7+91 p. sq. O. cl., **$1.50 net.

A book for young children, half fact, half fancy, recounting conversations held between Peter and Geraldine and the insects, fishes and little animals living along or in the river, during the course of which much nature-lore is imparted. After the manner of the author's "Outdoorland" and "Orchardland."

Chancellor, W: Estabrook, *and* Hewes, Fletcher Willis. The United States: a history of three centuries, 1607-1904; population, politics, war, industry, civilization. In 10 pts. pt. 1, Colonization, 1607-1697; the record of the settlement of the twelve English colonies of the seventeenth century, preceded by a brief review of the period of discovery and settlement. N. Y., Putnam, 1904. [S.] c. 23+531 p. pors. maps, O. cl., $3.50.

The work done during the past few years by special investigators is one of the chief reasons for the preparation of this new history of the United States. It is the purpose to present, in a comprehensive and carefully proportioned narrative, an account of the beginnings of the national existence and of the successive stages in the evolution of our distinctive national qualities and institutions. The record covers the events from the beginning of the colonization of the continent in 1607 to the close of 1904. The history includes in addition to the record of political events, of the wars connected with these of the expansion of territory, and of the growth of population, carefully prepared studies of the development of the people in industry, in commerce, in education and in literature, etc. To be brought out in ten parts, each part sold separately.

Chapin, H: Dwight. The theory and practice of infant feeding; with notes on development. 2d ed., rev. N. Y., W: Wood & Co., 1904. c. 11+342 p. il. 8°, cl., *$2.25 net.

Chavasse, Pye H: Advice to a wife, and advice to a mother on the management of her own health and on the treatment of children; with an introductory chapter especially addressed to a young wife. 20th century ed. [New issue.] N. Y., Popular Publishing Co., [1904.] 10+273 p. D. cl., $1.

Chesterfield, *Earl of*, [Philip Dormer Stanhope.] Chesterfield's letters. New ed. Phil., Lippincott, 1904. 12°, cl., **$1 net.

Clarke, B. A. Minnows and Tritons. N. Y., Dodd, Mead & Co., 1904. [S.] c. 6-328 p. il. D. cl., †$1.50.

Short stories entitled: The voice of the turtle; The pretenders; An attack of the blues; The wrath of Mrs. Barker; A wager of battle; Interchangeable parts; A token of esteem; The passing of pharaoh; Minnows and tritons; A levy *en masse;* A favorite of fortune; Blackballed.

Clemens, S: Langhorne, ["Mark Twain," *pseud.*] A dog's tale; il. [in col.] by W. T. Smedley. N. Y., Harper, 1904. [S.] c. 37 p. O. cl., †$1.

A reprint of a story which appeared in *Harper's Magazine* a year ago, containing the original illustrations in color. It is a tale of heroism and suffering as viewed by a dog and told by itself.

Clotilde: a story of France. New issue. Phil., H. L. Kilner & Co., 1904. [S20.] 297 p. 16°, cl., 75 c.

Cochrane, H. P. Among the Burmans. N. Y. and Chic., Revell, 1904. c. 281 p. 12°, cl., *$1.25 net.

Compton, Herbert. Indian life in town and country. N. Y., Putnam, 1904. [S.] c. 8+281 p. il. D. (Our Asiatic neghbours; ed. by W: Harbutt Dawson.) cl., **$1.20 net.

The first issue of a new series to be known as *Our Asiatic Neighbours* and to be gotten out in the same style and to be of the same general character as *Our European Nenghbours.* This work is written by a practical man of affairs who knows India from long residence. It relates to "Native Indian life" and "Anglo-Indian life" and has chapters on: India as it is; Caste; Manners and customs; From Ryots to Rajahs; Jacks in office; Men-at-arms and some others; Ladies last; Woman's wrongs; The Indian at home; The land of exile; Anglo-Indian castes; Bungalow life; Out-of-door life, etc.

Corelli, Marie. God's good man: a simple love-story. N. Y., Dodd, Mead & Co., 1904. [S.] c. 5+523 p. D. cl., †$1.50.

A romance laid in rural England, with the rector of the parish and the lady of the manor as the chief characters. Wearied of society life in American and European cities, Miss Vancourt returns to her childhood's home where her advent is a great event in the quiet countryside. She soon arouses the enmity of her agent, whom she detects in disobedience and summarily dismisses. Later events give him an opportunity to retaliate, and as the result she is seriously injured. But an Italian surgeon and God's good man transform her future. The book contains also careful studies of rural character.

Crockett, S: Rutherford. The loves of Miss Anne; with frontispiece by Walter H. Everett. N. Y., Dodd, Mead & Co., 1904. [S.] c. '03. 4+421 p. D. cl., †$1.50.

Upon a great swelling hillside of Scotland a herd-boy guarded his flocks. In a great thunderstorm Anne, the laird's daughter came to his hut for shelter. From that hour the boy worked, studied, rose until he became chief factor on the estates of old Laird Tempest. During the years he worked Anne led a gay, merry life with her girl playmate and companion, who tells the tale. Among the many lovers her riches and charms attracted are many described in the author's happiest vein—lairds, business men, ministers, rogues and rascals and fighters all aspired to be lovers of Miss Anne.

Crockett, S: Rutherford. Red cap tales stolen from the treasure chest of the Wizard of the north, which theft is humbly acknowledged by S: R. Crockett. N. Y., Macmillan, 1904. [S.] c. 12+413 p. il. D. cl., †$2.

Mr. Crockett has adapted Scott to the comprehension of "four average intelligent children" who would not read him in his entirety. He tells in his own words many familiar episodes from "Waverley," "Guy Mannering," "Rob Roy" and "The Antiquary," which, together, gives one a very good idea of each of these novels.

Croiset, Alfred *and* Maurice. An abridged history of Greek literature; authorized tr. by G: F. Heffelbower. N. Y., Macmillan, 1904. [S7.] c. 10+569 p. 8°, cl., **$2.50 net.

Crosby, Avis Prink. A trip with Mother Goose. Chic., W. B. Conkey Co., [1904.] c. unp. il. sq. O. bds., 35 c.

Crosby, Everett U., *and* Fiske, H. E. Handbook of fire-protection for improved risks. Bost., Standard Publishing Co., 1904. 364 p. il. diagrs., 12°, full mor., *$3 net.

Cross, Victoria. To-morrow: a novel. N. Y., Walter Scott Publishing Co., 1904. 12°, cl., $1.50.

Curtis, G: W: Prue and I. N. Y., Howard Wilford Bell, 1904. c. 176 p. 12°, (The unit books, no. 5.) cl., 46 c.; leath., 66 c.; pap., 16 c.

Darrow, Clarence S. Farmington. Chic., A. C. McClurg & Co., 1904. [S.] c. 6+277 p. D. cl., $1.50.

The Farmington described is in Pennsylvania. The recollections of the old town are supposed to be the real reminiscences of Mr. Darrow, although in the book the narrator figures as John Smith; Mr. Smith describes the district school, the church, the burying ground, and the old grist-mill where he spent his boyhood days. Many quaint village types, once familiar to the author, are introduced.

Defoe, Dan. Works. In 18 v. v. 10-16. [Limited ed.] N. Y., G. D. Sproul, 1904. c. pls., 12°, ea., Buckland binding, $3.50; hf. mor., $7.

Dickens, C: Complete works of Charles Dickens. In 56 v. v. 7-9; ed. by F. G. Kitton. N. Y., G. D. Sproul, 1904. c. 3 v., pls., 8°, cl., per v., $30; full levant, per v., $40.

Dickens, C: The holly-tree; with introd. by Walter Jerrold. Phil., H: Altemus Co., [1904.] c. 19+109 p. il. pls., 12°, (Holly-tree ser.) cl., 50 c.

Dickenson, Luella. Reminiscences of a trip across the plains in 1846; and, Early days in California. Author's limited ed. San Francisco, Whitaker & Ray Co., 1904. 117 p. il. 12°, cl. *$3 net.

Douglas, J. F. The law of private corporations; based upon the statutes of the state of Wash., and the decisions of the supreme court of the state of Wash., with the general constitutional and legislative provisions of the state of Wash., and forms most commonly used by Wash. corporations. Seattle, Tribune Print. Co., 1904. c. 244 p. O. shp., $3.

Edebohls, G: E., *M.D.* The surgical treatment of Bright's disease. N. Y., Frank F. Lisiecki, 1904. c. 338 p. 8°, cl., $2.

Eliot, Charlotte C. William Greenleaf Eliot, minister, educator, philanthropist; with an introd. by Ja. K. Hosmer. Bost., Houghton, Mifflin & Co., 1904. c. 9+376 p. por. D. cl., **$2 net.

William Greenleaf Eliot was born in 1811 in New Bedford, Mass. He had great earnestness and dignity and was a noticeable force among his companions. At the age of twenty-three he took up his life-work as the first exponent of Unitarian views west of the Mississippi. For twenty-nine years he was pastor of a church in St. Louis. The book gives a full account of the year of pestilence in 1849 and also describes the forming of the Western Sanitary Commission and its great work during the Civil War. Dr. Eliot fought all his life for the righteous life of the clergy.

Ernst, Otto. Flachsmann als erzieher: a comedy; ed., with notes and vocabulary, by Elizabeth Kingsbury. Bost., Ginn, [1904.] c. 7+190 p. por. S. (International modern language ser.) cl., 40 c.

Everett, C: Nano: a heart's story from the unseen world. N. Y., and Wash., D. C., Neale Publishing Co., 1904. c. 120 p. 12°, cl., $1.

Fairbanks, Harold Wellman. The western United States: a geographical reader. Bost., Heath, 1904. c. 6+302 p. il. maps, D. cl., 60 c.

For the upper grammar grades.

Fallows, *Rev.* S:, *ed.*, [*and others.*] The popular critical Bible encyclopædia and Scriptural dictionary, fully defining and explaining all religious terms, including biographical, geographical, historical, archæological and doctrinal themes. Chic., Howard-Severance Co., 1904. c. 3 v., il. pls., maps, 8°, hf. mor., $15.

Fire insurance laws, taxes and fees; cont. a digest of the statutory requirements in the United States and Canada relating to fire insurance companies and agents, with many quotations from the statutes; also a compilation of county and municipal taxes and fees; rev. to Aug. 1, 1904. N. Y., Spectator Co., 1904. c. 348 p. O. shp., $5.

Foster, Edwin W. Elementary woodworking. Bost., Ginn, [1904.] c. '03. 8+133 p. il. sq. D. cl., 75 c.

Divided into two parts. Pt. 1 describes the tools most used in elementary benchwork. Pt. 2 deals with wood. Beginning with a description of lumbering operations, it goes on to explain such natural peculiarities as shrinkage, warping, etc. Then follows a detailed study of the woods and trees of the United States. The book is intended to be placed in the hands of the student to reinforce the oral instruction and demonstration in the higher grammar grades and in the first year of the high school.

Fothergill, Jessie. The first violin: a novel; il. by Clare Angell. N. Y., R. F. Fenno & Co., [1904.] c. 365 p. pls., 12°, cl., $1.50.

Fox, Clifton Arey. Happy tho' broke. Chic., Colburn Publishing Co., 1904. c. 3-104 p. il. D. cl., 50 c.; pap., 25 c.; autograph ed., cl., 75 c.

Tells "the experience of one who left his happy home to play a lone hand in the game of life" and who was "happy tho' broke." Told with the help of much slang.

Garrett, Phineas, *ed.* The library of eloquence; comprising 3600 selections of the world's best literature. Phil., Penn Publishing Co., 1904. c. 9 v., 12°, cl., ea., $2; or per set, $12.

Gilson, Roy Rolfe. The flower of youth: a romance. N. Y., Harper, 1904. [S.] c. 3+264 p. D. cl., †$1.50.

The reminiscences of a middle-aged husband on his youth and the halo that love and contentment have kept bright around the simple country home that his wife has made so beautiful. A young man with dreams, romance and a longing for heroes and great events starts the train of thought that tells the story.

Gladden, Washington. Where does the sky begin? Bost., Houghton, Mifflin & Co., 1904. [S.] c. 4+335 p. D. cl., **$1.25 net.

Nineteen sermons and addresses, of which the first gives the title. They dwell chiefly upon the need of spiritual insight in the smallest affairs of life. A true following of the golden rule ends in knowing how to be poor, how to be rich, in the education of our wants and in a ready choice between the permanent and the transient. The Rev. Mr. Gladden is abreast of all the great questions of the day and is a close student of sociology.

Glanville, Ernest. In search of the okapi: a story of adventure in Central Africa; il. by W: Rainey. Chic., A. C. McClurg & Co., [1904.] 2-381 p. il. D. cl., †$1.50.

Recounts the thrilling adventures of two young Englishmen and an experienced hunter and explorer in Central Africa, and of their search for the okapi, the dwarfed giraffe, part zebra, and of their recovery of a long-lost journal belonging to the father of one of the boys.

Goldsmith, Oliver. The vicar of Wakefield; ed., with introd. and notes, by Louise Maitland. N. Y., Appleton, 1904. c. 45+265 p. D. (Twentieth century text-books.) cl., **40 c. net.

Gould, Elizabeth Porter. A pioneer doctor: a story of the seventies. Bost., R: G. Badger, 1904. c. 270 p. D. cl., $1.50.

The heroine, Mareda Lee by name, was a Boston girl of social standing, who became possessed with the idea that her vocation in life was to minister to the women of Syria as a medical missionary; before she is entitled to the degree, M.D., incidents occur which have a tendency to dissuade her from her purpose, notably the advent of an English suitor. The interest centres in Mareda's action at this crisis in her affairs.

Guardia, Fernán dez. Quentos ticos: short stories of Costa Rica; tr. by Gray Cesement. Cleveland, O., Burrows Bros. Co., 1904. c. 167 p. 12°, cl., $2.

Haaren, J: H. Word and sentence book: a graded course in spelling. bk. 1. Bost., Heath, 1904. 117 p. D. bds., 20 c.

Haldeman, Isaac Massey. How to study the Bible, the second coming, and other expositions. N. Y., C. C. Cook, [1904.] c. 580 p. por. 12°, cl., $1.50.

Hamilton, Alex., [*and others.*] The federalist; ed. by J: C. Hamilton. New popular ed. Phil., Lippincott, 1904. 8°, cl., **$2.50 net.

Hancock, Harrie Irving. Jiu-jitsu combat tricks; Japanese feats of attack and defence in personal encounter; il. with 32 photographs taken from life by A. B. Phelan and others. N. Y., Putnam, 1904. [S.] c. 13 +151 p. D. cl., **$1.25 net.

The fourth book of a series of which the preceding volumes were "Japanese physical training" (jiu-jitsu), "Physical training for women by Japanese methods" (jiu-jitsu), "Physical training for children by Japanese methods" (jiu-situ). Mr. Hancock presents here a long series of scientific feats of attack and defence that are practised by Japanese experts in jiu-jitsu.

Harrison, Mitchell C: Prominent and progressive Americans. v. 2. N. Y., N. Y. Tribune Assoc., 1904. c. pors. 4°, hf. leath., (for complete work,) subs., $25.

Hastings, G: Gordon. The first American king. N. Y., Smart Set Publishing Co., [1904.] c. 4+354 p. D. cl., $1.

A fantastic tale of the possible condition of affairs in the United States seventy-five years hence. A college professor and the chief of the New York bureau of detectives, having been thrown into a state of suspended animation, awake in 1905 to find the United States an empire, and inventions hardly dreamed of now in full operation.

Hebard, Grace Raymond. The government of Wyoming; the history, constitution and administration of affairs. San Francisco, Whitaker & Ray Co., 1904. c. 250 p. il. maps, 12°, cl., *$1 net.

Hill, G: Canning. Life and adventures of Daniel Boone, (the pioneer of Kentucky.) N. Y., Hurst & Co., 1904. 262 p. 12°, (Young America lib.) cl., 50 c.

Hills, E. C., *and* Ford, J. D. M. A Spanish grammar. Bost., Heath, 1904. c. 9+292 p. D. (Heath's modern language ser.) cl., $1.25.

The authors have aimed to present to English-speaking students the more important facts of pronunciation, inflection, and syntax in a clear and adequate way. An abundance of exercise material has been given, and the exercises have been made as practical as possible. The verb list is very full, and has been provided with ample references, in the hope that it may encourage drill upon one of the most difficult divisions of elementary Spanish grammar.

Hinrichs, Gustavus Detlef, *M.D.* The proximate constituents of the chemical elements; mechanically determined from their physical and chemical properties. N. Y., Lemcke & Buechner, 1904. c. 24+87 p. O. pors. diagrams, pap., *$1 net.

Hodges, G:, *D.D.* The human nature of the saints. N. Y., T: Whittaker, 1904. [O1.] c. 12°, cl., $1.

Hodgson, F: T: Hodgson's estimator and contractor's guide for pricing builder's work; describing reliable methods of pricing builder's quantities for competitive work, showing in brief and concise form the methods generally employed by the most successful contractors; giving full details for estimating cost by cost per cubic foot of similar buildings, estimating by the square, estimating in rough quantities, estimating per unit of accommodation, estimating by accurate quantities, etc., with many tables, rules and useful memoranda. Chic., F: J: Drake & Co., 1904. c. 254 p. il. fold. tab., 12°, cl., $1.50; hf. leath., $2.

Hodgson, F: T:, *ed.* Hodgson's low cost American homes; perspective views and floor plans of one hundred low and medium priced houses. Chic., F: J: Drake & Co., [1904.] c. 8+11-24+201 p. il. plans, 12°, cl., $1.

Horne, J: Starting points for speakers, preachers, writers, and other thinkers: sentences sifted from authors of to-day and yesterday. Cin., O., Jennings & Graham, 1904. 3-160 p. D. cl., *60 c. net.
Extracts from leadings authors; with a good index.

Horry, P., *and* Weems, Mason L. Marion the patriot hero. N. Y., Hurst & Co., 1904. 311 p. 12°, (Young America lib.) cl., 50 c.

Horton, Edith. The frozen north: an account of Arctic exploration for use in schools. Bost., Heath, 1904. c. 5+157 p. il. pors. maps, D. cl., 40 c.

Housman, Laurence. Sabrina Warham, the story of her youth. N. Y., Macmillan, 1904. [Ag.] c. 439 p. D. cl., †$1.50.
Sabrina Warham, the daughter of an ill-mated couple, inheriting both her father's scholarly tastes and her mother's strict regard for right, returns to her childhood's home in an English coast town, and soon marries a strange man, to whom she has been drawn by common interests, only to find out that he is selfish and utterly unprincipled. How she meets this revelation and what forces influence her to a happier life make up the interest of the romance, with many graphic pictures of rural character.

Howard, Clifford. Graphology; how to read character from handwriting; with full explanation of the science and many examples fully analyzed. Phil., Penn Publishing Co., 1904. c. 215 p. il. facsim., 16°, cl., 50 c.

Howard, Jerome Bird. The phonographic amanuensis: a presentation of Pitman phonography, more especially adapted to the use of business and other schools devoted to the instruction and training of shorthand amanuenses; with a prefatory note by Benn Pitman. Cin., O., Phonographic Institute Co., 1904. c. 216 p. 12°, (American system of shorthand.) cl., $1.

Howland, J: A. Triumphs of the Roosevelt administration; with introductions by C: Dick and Chauncey M. Depew. Chic., Republican Publishing Co., 1904. c. 209 p. pors. 16°, cl., 50 c.; pap., 25 c.

Hulbert, Archer Butler. The great American canals. In 2 v. v. 1, The Chesapeake and Ohio canal and the Pennsylvania canal. Cleveland, O., Arthur H. Clark Co., 1904. c. 6-231 p. D. (Historic highways of America, v. 13.) cl., *$2.50 net.
Two monographs of this series are devoted to the rise and building of three great canal routes westward. The present volume (V. 1) is devoted to the Potomac Company and its successor, the Chesapeake and Ohio Canal Company, and finally the Pennsylvania Canal. In each case the birth and development of the two great railroad routes which follow these canals—the Baltimore & Ohio and the Pennsylvania Railway—is also sketched. V. 2 of "Great American Canals" will contain a history of the Erie canal.

Hulbert, Archer Butler. Pioneer roads and experiences of travelers. In 2 v., v. 2. Cleveland, O., A. H. Clark Co., 1904. c. 202 p. il. maps, (partly fold.,) D. (Historic highways of America, v. 12.) cl., *$2.50 net.

Hulett, Guy Dudley. A text-book of the principles of osteopathy. 2d ed. Kirksville, Mo., G. D. Hulett, 1904. 373 p. il. 8°, cl., $3; hf. mor., $3.50.

Hume, Martin. The courtships of Queen Elizabeth: a history of the various negotiations for her marriage; rev. ed. with new chapters. N. Y., McClure, Phillips & Co., 1904. 8+404 p. por. O. cl., **$3.50 net.
Uniform with Mr. Hume's "Love affairs of Mary Queen of Scots." A consecutive narrative of most of the important attempts made to persuade the "Virgin queen" to abandon her much-boasted celibacy. The Queen's many love affairs are considered chiefly in regard to their political significance. The two new chapters included in this edition deal with the personal side of Elizabeth's amours. Mr. Hume has had access to many important state documents never hitherto drawn upon.

Huse, Caleb. The supplies for the Confederate army; how they were obtained in Europe and how paid for. Bost., Press of T. R. Marvin & Son, 1904. c. 36 p. por. facsim., O. pap., 25 c.
Major Huse was an officer in the Confederate army, also purchasing agent of army supplies for the Confederates States, during the Civil War. His experiences in Europe in the latter capacity is unusually interesting unwritten history.

Huxley, T: H: Physiography: an introduction to the study of nature; rev. and partly rewritten by R. A. Gregory; with 301 ils. N. Y., Macmillan, 1904. 11+428 p. il. 12°, cl., *$1.10 net.

Hyde, Lilian Stoughton. Favorite Greek myths. Bost., Heath, 1904. c. 14+253 p. il. D. cl., 50 c.
The Greek myths that have been world favorites through the centuries, are here presented in a manner suited to young readers.

Illinois *Supreme ct.* Reports of cases, v. 209; cont. cases in which opinions were filed in Apr., 1904, and cases in which rehearings were denied at the June term, 1904; I: Newton Phillips, rep. Springfield, I: Newton Phillips, 1904. c. 705 p. O. shp., $2.25.

Irwin, Wallace. Nautical lays of a landsman; with il. by P: Newell. N. Y., Dodd, Mead & Co., 1904. [S.] c. '03, '04. 5+132 p. D. cl., **$1 net.
Twenty-five humorous poems concerning the sea and a sailor's life, some of the titles being: A dash to the Pole; The sailor's stovepipe; The constant Cannibal maiden, etc.

Jackson, C. S. Jackson's famous photographs of the Louisiana Purchase Exposition, 1803, St. Louis, 1904; over two hundred views and scenes; introduction and descriptions by C: Walter Brown. Chic., Metropolitan Syndicate Press, [1904.] c. 230 p. pors. fold. map, obl. T. cl., $1; pap., 50 c.

Jenkins, T. Atkinson. Longer French poems; selected and prepared for class use, with an introductory treatise on French versification. N. Y., Appleton, 1904. c. 43+175 p. il. D. (Twentieth century text-books.) cl., **60 c. net.
The present collection of French poems is an attempt to represent "that large field of poetry which lies midway between the short lyric and the drama in verse." The editor believes there is a place for such a collection in the upper high school and lower collegiate grades. The poems are in French.

Jerome, Jerome Klapka. Tommy & Co.; il. by T: Fogarty. N. Y., Dodd, Mead & Co., 1904. [S.] c. '03, '04. 4+337 p. D. cl., †$1.50.
"Tommy" was a waif, whether boy or girl was

at first unknown, who strayed into the rooms of Mr. Peter Hope, literary hack of London, and volunteered for "grub, a shake-down and, say, sixpence a week," to be his housekeeper. Sharp-witted child of the street, she soon developed under her adopted father's care and love considerable journalistic ability and became an important little figure in the literary Bohemia in the midst of which she grew up and came into her woman's heritage. The story is told with whimsical humor and clever character sketching.

Johnson, Sidona V., *comp.* A short history of Oregon: early discoveries, the Lewis and Clark exploration, settlement, government, Indian wars, progress. Chic., A. C. McClurg & Co., 1904. [S.] c. 4-329 p. por. D. cl., *$1 net.

Compiled from the leading accepted authorities on the subject.

Jones, Alice. Gabriel Praed's castle. Bost., Herbert B. Turner & Co., 1904. [S.] c. 5-380 p. D. cl., $1.50.

A novel which deals with phases of life in the art studios of Paris. The characters are Garvie and Thorpe, artists; Virginie Lapierre, a model; Britski, who poses as a patron of art; Britski's wife, supposed to be a fashionable modiste; and Gabriel Praed, who, with an unsophisticated daughter, is travelling on the Continent. The scenes are in Fontainebleau, the Latin Quarter, Paris, and Rosbraz. The interest centres in the scheming of the Britskis, who try to dupe Gabriel Praed into buying a château, which they represent as an ancient castle, also in the unconventional action of his daughter and her romance.

Kaler, Ja. Otis, ["Ja. Otis," *pseud.*] The minute boys of the Green Mountains; il. by A. Burnham Shute. Bost., Dana Estes & Co., [1904.] c. 350 p. 12°, cl., †$1.25.

Kaye, J: Brayshaw. Vashti: a poem in seven books. 3d ed. N. Y., Putnam, 1904. 13+166 p. D. cl., $1.25.

A poetical version of the Book of Esther, to which some new characters have been added, and the principal events of contemporaneous profane history.

Kirk, Ellen Warner Olney, ["Henry Hayes," *pseud.*] The apology of Ayliffe. Bost., Houghton, Mifflin & Co., 1904. [S.] c. 4+323 p. D. cl., †$1.50.

The author of "The story of Margaret Kent" tells under the above title one of her very human and realistic stories about the love affairs of a New York girl named Ayliffe Grant, who lives with four elderly aunts in an old-fashioned house on Washington Square. Two Angora cats, a Skye terrier and a white cockatoo play secondary parts in the story. The scene shifts to a beautiful country seat on Long Island Sound, and to the yacht of a young millionaire.

Kleinhaus, Frank B. Boiler construction: a practical explanation of the best modern methods of boiler construction from the laying out of sheets to the completed boiler. N. Y., Derry-Collard Co., [1904.] c. 7-421 p. il. diagrs., (partly fold.,) 12°, cl., $3.

Lawson, Laura Burnett. Leonora: a tale of the Great Smokies. N. Y. and Wash, D. C., Neale Publishing Co., 1904. c. 247 p. 12°, cl., $1.25.

Lee, Guy Carleton, *ed.* The history of North America. In 20 v. [vs. 5 and 7.] [Phil., G. Barrie & Sons, 1904.] pls., (partly col.) pors., maps, facsims., 8°. (Apply to pubs. for price.)

Legler, H: E. A Wisconsin group of German poets; with a bibliography; from the transactions of the Wisconsin Academy of Sciences, Arts and Letters. v. 14. [Milwaukee, Wis., H: E. Legler,] 1904. 14 p. D. pap., n. p.

Leube, Wilhelm Olivier v. Medical diagnosis; special diagnosis of internal medicine: a handbook for physicians and students; authorized tr. from the 6th German ed.; ed., with annotations, by Julius L. Salinger. N. Y., Appleton, 1904. c. 26+1058 p. il. (partly col.) col. pls., 8°, cl., subs., $5.

Lewis, Virgil Anson. History and government of West Virginia. New century ed. N. Y., Amer. Book Co., [1904.] c. 408 p. il. double map, 12°, (State government ser.) cl., $1.

Lincoln, Rufus. The papers of Captain Rufus Lincoln, of Wareham, Mass.; comp. from the original records by James Minor Lincoln. Wareham, Mass., Ja. M. Lincoln, 1904. c. 4+272 p. il. facsims., 8°, cl., $5.

Liversidge, Archibald. Tables of qualitative chemical analysis; arr. for the use of students. 2d ed. N. Y., Macmillan, 1904. 126 p. 8°, cl., *$1.50 net.

Louys, Pierre. The songs of Bilitis; tr. from the Greek; put into English from the French of Pierre Louys by Horace Manchester Brown. Ed. de grand luxe. N. Y., privately printed for members of the Aldús Society by Horace M. Brown, 1904. c. 341 p. por. 3 pl., 4°.

Luther, Mark Lee. The mastery. N. Y., Macmillan, 1904. [Ag.] c. 3+402 p. D. cl., †$1.50.

The leading character is a higher type of "boss" in the politics of New York State. After the many machinations, jealousies, schemes and heartburnings between the "leaders" in nominating a governor, the hero, to his surprise, is nominated himself. Gives very realistic description of election night in New York City. The man who has mastered men of all types comes under the "mastery" of a fine woman whose adopted father had trained her into an expert politician.

Macaulay, T: Babington, (*Lord.*) Poems; ed. by Franklin T. Baker. N. Y., Macmillan, 1904. 20+223 p. 16°, (Macmillan's pocket English classics.) cl., *25 c. net.

McCutcheon, G: Barr. Beverly of Graustark; il. by Harrison Fisher. N. Y., Dodd, Mead & Co., 1904. [S.] c. 6+357 p. D. cl., †$1.50.

A sequel to "Graustark." [*See* notice P. W., Weekly Record, March 23, 1901.] After the marriage which ended "Graustark," Lorry and the princess spent most of their time in Washington and Yetive's most intimate friend was Beverly, a young Washington heiress. Circumstances recalled the rulers of Graustark to their native Austria. Beverly follows, full of love of adventure. She meets strange bandits, disguised lords, wild natives and tame adorers. Her courage and cleverness once more save the little kingdom and again the curtain falls upon a happy marriage.

Macfarland, *Rev.* C: Stedman. The spirit Christlike: [sermons.] Bost., Pilgrim Press, [1904.] c. 5-173 p. D. cl., **75 c. net.

Mackenzie, Rob., *D.D.* The loom of Providence. N. Y. and Chic., Revell, 1904. c. 253 p. 12°, (International pulpit ser.) cl., *$1 net.

Maeterlinck, Maurice. Our friend the dog; il. by Paul J. Meylan and decorations by C: B. Falls. N. Y., Dodd, Mead & Co., 1904. c. '03. unp. sq. D. buckram, **$1 net.

Tells the history of a little black bull-dog named Pelleas, whose owner believes his destiny is a happier one than that of the average human being.

Magoon, E. L. Orators of the American Revolution. N. Y., Hurst & Co., [1904.] 456 p. 12°, (Young America lib.) cl., 50 c.

Marshall, W: Kennedy. The entering wedge: a romance of the heroic days of Kansas. Cin., O., Jennings & Graham, [1904.] c. 5+274 p. D. cl., $1.

The heroic days of Kansas lay between 1854 and 1865. Its brave battles in state and federal senates for free soil and free men the author thinks the "entering wedge" that helped bring about the abolition of slavery in its soil. A hero of Southern sympathies and a plucky New England school mistress furnish the romance that cloaks the author's hymn of praise for Kansas. John Brown's raid and many heroic deeds of those who laid down their lives for their convictions are discussed by whites and blacks during the days of Civil War.

Martin, G: Madden, [*pseud.* for *Mrs.* Atwood R. Martin.] The house of fulfilment. N. Y., McClure, Phillips & Co., 1904. [S.] c. 4+379 p. il. D. cl., †$1.50.

A successful merchant of New Orleans, of Northern sympathies, marries a Southern child-wife of seventeen. Their child at the age of nine, after the Civil War is brought to Louisville to be educated by her stern uncle and her aunt of Puritan leanings. The sunny child conquers all hearts, brings about her aunt's marriage, takes care of her erratic mother and finally creeps into the heart of a noble, unselfish man and enters the House of Fulfilment. Northern and Southern characters are cleverly contrasted by the author of "Emmy Lou."

Matthews, Ja. Brander. Recreations of an anthologist. N. Y., Dodd, Mead & Co., 1904. [S.] c. '96, '04. 3+228 p. S. cl., **$1 net.

As the compiler of three anthologies of varied themes, the writer has been led into many of the by-ways of literature, the result being the present little volume of essays. *Contents:* By way of introduction; A theme, with variations; Unwritten books; Seed-corn for stories; American satires in verse; American epigrams; A note on the quatrain; Carols of cookery; Recipes in rhyme; The uncollected poems of H. C. Brunner; The strangest feat of modern magic.

Maxtee, J: The dog; his selection, care, training, breeding, treatment of ailments, preparation for show, etc. Phil., Penn Publishing Co., 1904. c. 140 p. il. 12°, pap., 25 c.

Meade, E: Sherwood. Business geography and the development of American industries. Phil., P. W. Ziegler & Co., [1904.] c. 4+5-235 p. pls., maps, 12°, (Success in business, v. 3.) cl., $1.25; hf. mor., $1.75.

Meyers, Rob. Cornelius V. Theodore Roosevelt, patriot and statesman; the true story of an ideal American. Phil., P. W. Ziegler & Co., [1904.] c. 621 p. pls., pors. 8°, cl., $1.50; hf. mor., $2.

Michigan. Index of the statutes, 1904, by Albert Trask. Saginaw, Albert Trask, [1904.] c. 301 p. O. shp., $3.

Miles, G: H. The governess. New issue. Phil., H. L. Kilner & Co., 1904. [S20.] 304 p. 16°, cl., 75 c.

Miller, Grace. Down by the sea: [a novel.] N. Y., J. S. Ogilvie Publishing Co., 1904. [S25.] c. 190 p. il. 12°, pap., 25 c.

Miller, Louise Klein. Children's gardens for school and home: a manual of co-operative gardening. N. Y., Appleton, 1904. c. 14+235 p. il. D. cl., $1.20.

Chapters on: School gardens a factor in education; School gardens in Europe; School gardens in America; Improvement of school grounds; Boys' garden; Plan of a garden; Hedges; Planting near a building; The formal garden; Herbaceous border; Garden of wild flowers; The vegetable garden; Window-gardening; Roof gardening; Some problems in gardening; School gardens and geography; Soil; Fertilizers; Insects, etc.

Mills, C: Karsner. Practical lessons in nursing: the nursing and care of the nervous and the insane. New ed. Phil., Lippincott, 1904. c. 132 p. il. 12°, cl., *$1 net.

Missouri. *St. Louis and Kansas City cts. of appeals.* Cases determined Dec. 1, 1903, to Jan. 19, 1904; rep. by J: Turner White and Ben Eli Guthrie, off. reps. v. 103. Columbia, E. W. Stephens, 1904. c. 21+775+11 p. O. shp., $5.

Missouri. *Supreme ct.* Reports of cases between Dec. 23, 1903, and Feb. 24, 1904; Perry S. Rader, rep. v. 179. Columbia, E. W. Stephens, 1904. c. 17+801+6 p. O. shp., $4.

Mitchell, Silas Weir, *M.D.* New Samaria and The summer of St. Martin: [two stories.] Phil., Lippincott, 1904. [S.] c. 168 p. por. S. cl., †$1.25.

Money, A. W., Kephart, Horace, Carlin, W. E., [*and others.*] Guns, ammunition, and tackle, by A. W. Money, Horace Kephart, W. E. Carlin, [*and others.*] N. Y., Macmillan, 1904. [S.] c. 10+440 p. il. D. cl., **$2 net.

Contains practical instructions, not too technical, on handling, loading, firing and taking care of sportsmans' arms, and also goes into the questions of powder, calibre, position and training. Each section is written by a well-known specialist, and is a comprehensive guide for sportsmen.

Morehead, G: The sorceress: a romantic story based upon Sardou's famous play, "The sorceress," [*La sorciere.*] N. Y., J. S. Ogilvie Publishing Co., [1904.] c. 190 p. por. D. pap., 25 c.

A romance of ancient Spain, dating back to the year 1507, when the Catholics, under Ferdinand and Isabella, had completed the subjugation of the Moorish people. The love story has for its hero and heroine a young Spanish nobleman and a Moorish woman—"the sorceress." Sarah Bernhardt achieved a great success in the French play the story is taken from, and Mrs. Patrick Campbell is soon to bring out here an English version of the play.

Morris, Gouveneur. The pagan's progress; il. by J: Rae. N. Y., A. S. Barnes & Co., 1904. [S.] c. 19+258 p. D. cl., †$1.

The pagan is Sunrise, a primitive man led by elemental instincts. He wooes She Wolf, the mighty woman hunter. The story is an allegory of man's passions, hopes and fears. The dawn of art and invention is pictured and with originality and much humor the author shows human nature, the same yesterday, to-day and forever.

Mortimer, Alfred Garnett, *D.D.* The church's lessons for the Christian year. N. Y., T: Whittaker, 1904. 2 v., 12°, cl., *$4.50 net.

Mulholland, Clara. Percy's revenge: a story for boys. New issue. Phil., H. L. Kilner & Co., 1904. [S20.] 320 p. 16°, cl., 75 c.

Munro, Dana Carleton. A source book of Roman history. Bost., Heath, 1904. c. 7+258 p. il. D. cl., $1.

The extracts in this volume are intended to be used in connection with the text-book. The compiler has not attempted to tell a continuous story. A few general topics have been chosen, for which enough material is furnished for satisfactory work. Mr. R. F. Scholz, Fellow in European History in the Wisconsin University, prepared the references to sources and to secondary works, most of the biographical notices and descriptions of illustrations, and some of the translations.

Musick, W: L. Musick's practical arithmetic; designed to teach the practical things in active business affairs, and is, at the same time, a thorough, fundamental course in mathematics. St. Louis, Mo., W: L. Musick Publishing Co., [1904.] c. 207 p. il. diagrs., 12°, cl., $1.

Musset, Paul de. Mr. Wind and Madam Rain; tr. by Emily Makepeace; il. by C: Bennett. N. Y., Putnam, 1904. 14+151 p. O. cl., †$2.

A reprint of a fanciful child's story, famous half a century ago. The illustrations have been redrawn and enlarged from the originals.

National documents: state papers so arranged as to illustrate the growth of our country from 1606 to the present day. N. Y., Howard Wilford Bell, 1904. c. 496 p. D. (Unit books, no. 8.) cl., 72 c.; leath., 92 c.; pap., 42 c.

Nelson, R: The Nelson commercial arithmetic: mercantile and business calculations, bills and invoices. Rev. ed. Indianapolis, Ind., Bobbs-Merrill Co., 1904. nar. 16°, cl., $1.

Nesbit, Wilbur Dick. The trail to Boyland, and other poems; il. by Will Vawter. Indianapolis, Bobbs-Merrill Co., [1904.] c. 7+163 p. D. cl., **$1 net.

Nichols, Herbert. A treatise on cosmology. v. 1. Newton, Mass., Herbert Nichols, 1904. c. 460 p. 8°, cl., $3.50. (Privately printed.)

Nicholson, *Rev.* J:, *comp.* Standard literary selections for advanced grades. Chic., A. Flanagan Co., [1904.] c. 480 p. D. cl., $1.

Catholic authors and Catholic subjects are given the preference in this work. The compiler is pastor of the Sacred Heart Church, Houston, Texas.

Noble, Frances. Gertrude Mannering. New issue. Phil., H. L. Kilner & Co., 1904. [S10.] 303 p. 16°, cl., $1.25.

Olcott, G: N. Thesaurus linguæ Latinæ epigraphicæ: a dictionary of the Latin inscriptions. v. 1, fascicule no. 1, A-A B. N. Y., Lemcke & Buechner, 1904. 24 p. Q. pap., *50 c. net.

Omar Khayyám. Rubáiyát; rendered into English verse by E: Fitzgerald. N. Y., Macmillan, 1904. 16°, (Golden treasury ser., reissue.) flex. leath., $1.50.

Oppenheim, E. Phillips. The betrayal. N. Y., Dodd, Mead & Co., 1904. [S.] c. 6+333 p. il. D. cl., †$1.50.

A young graduate of Magdalen College, Oxford, is discovered, under exciting circumstances, almost starving in a little coast hamlet of England. Through influence he becomes private secretary to the Duke, the great man of the countryside, and is put at secret work, gaining information of the French war tactics. Information leaks out in spite of all precaution and in most exciting scenes suspicion falls upon one distinguished person and another. The discovery of the true betrayer will be a surprise to the most experienced novel reader.

Palgrave, Francis Turner, *comp.* Golden treasury of the best songs and lyrics. 1st and 2d ser. N. Y., Macmillan, 1904. 16°, (Golden treasury ser., reissue.) flex. leath., ea., $1.50.

Parsons, *Mrs.* Gertrude. Wrecked and saved. New issue. Phil., H. L. Kilner & Co., 1904. [S15.] 268 p. 16°, cl., 60 c.

Payson, W: Farquhar. Debonnaire; il. by T: Fogarty. N. Y., McClure, Phillips & Co., 1904. [O.] c. 5+228 p. D. cl., †$1.50.

A story of hot love and stirring adventure, telling how Louis de Cadillac, nick-named Louis le Debonnaire, Captain in his French Majesty's regiment, stationed in Quebec, won the heart of the beautiful Renée de Cadillac, ward of the Governor of Dutch New Amsterdam, and also, incidentally, won the wager made with his messmates out of pure bravado.

Perine, Lolita, *comp.* The poets laureate of England; arranged and embellished with designs and drawings. N. Y., R. F. Fenno & Co., [1904.] c. 125 p. pls., 12°, cl., $1.25.

Pfanstiehl, Albertus A. Culture and religion. Chic., Winona Publishing Co., [1904.] c. 37 p. 16°, (Inner circle ser.) pap., *25 c. net.

Poincaré, H. Maxwell's theory and wireless telegraphy. pt. 1, Maxwell's theory and Hertzian's oscillations, by H. Poincaré; tr. by F: K. Vreeland; pt. 2, Principles of wireless telegraphy by F: K. Vreeland. N. Y., McGraw Publishing Co., 1904. c. 12+255 p. O. *$2 net.

"The object of this book is to give a physical treatment of Maxwell's theory and its applications to some modern electrical problems—to set forth the fundamental principles which underlie all electrical phenomena, according to Maxwell and his followers, to show how these principles explain the ordinary facts of electricity and optics, and to derive from them a practical understanding of the essentials of wireless telegraphy."—*Preface.* In part 2 Mr. Vreeland takes up the thread where M. Poincaré dropped it, carrying the line of thought into the practical field of wireless telegraphy, and applying the principles laid down in Part 1, with various problems involved, etc.

Pomeroy, J: Norton. Code remedies: remedies and remedial rights by the civil action according to the reformed American procedure; a treatise adapted to use in all the states and territories where that system prevails. 4th ed., rev. and enl., by T: A. Bogle. Bost., Little, Brown & Co., 1904. c. 17+983 p. O. shp., $6.

Pomes ov the peepul, by a Syndicate of the Amalgamated di' lect forgers' union; il. by Will B. Johnstone. Chic., T. S. Denison, [1904.] c. 127 p. S. bds., $1.

Dialect poems of a humorous nature.

Post, Emily. The flight of a moth; frontispiece by the author. N. Y., Dodd, Mead & Co., 1904. [S.] c. '04. 2+254 p. D. cl., †$1.50.

In the form of a diary an American widow of twenty-two tells her experiences of flight as a moth from a sister who tried to bend her character into

her rigid moral mold to the entrancing life of Paris, Vienna and German capitals. She takes her old nurse and takes pride at first in outraging the conventionalities. Fate leads the one man to her whom she cannot dazzle and who shapes her imagination and character until she is ready unce more to be fettered by love and law.

Powell, J: Walker. The silences of the master. Cin., O., Jennings & Graham, 1904. c. 2-62 p. S. cl., *25 c. net.

Six times in the Gospels we are told that Jesus answered not a word to those who questioned Him. It is these "silences" that are the theme of this little book.

Publishers' trade list annual, 1904. 32d year; supplementary index, by author, title, and subject catchword to the book catalogued and previously indexed in the publishers' lists of 1903 and 1904; ed. by A. H. Leypoldt. N. Y., Office of the Publishers' Weekly, 1904. [S.] c. 14+483 p. Q. cl., $3.

The first index to the Publishers' Trade List Annual appeared in 1902. The supplementary index, which followed in 1903, is here combined with the index to the publishers' new catalogues for 1904 in one alphabet. Much of the Index was printed before the publishers supplied their full catalogues for the Trade List Annual and many new titles of which no announcement had been received were regretfully but necessarily relegated to a Supplementary alphabet. In looking up entries the addenda must be consulted, especially for the newest books.

Ray, Anna Chapin. Nathalie's sister: the last of the McAlister records; il. by Alice Barber Stephens. Bost., Little, Brown & Co., 1904. [S.] c. 3+290 p. D. cl., †$1.50.

In this story the history of the McAlister family, of "Teddy," "Nathalie" and "Ursula," is brought to an end. Nathalie's sister is Peggy, about whom and her dog, Sophia Smith, this chronicle of a girl's trials, joys and perplexities revolves.

Read, Opie P., ["Arkansaw Traveller," *pseud.*] Confessions of Marguerite. N. Y. and Chic., Rand, McNally & Co., [1904.] 264 p. D. cl., $1.25.

Marguerite, a country girl with a love of art and a great share of beauty, was left penniless and went to Chicago to give painting lessons. Days of poverty, discouragement, temptation and snares and pitfalls follow. She conquers by virtue of true goodness and noble aspirations and finally comes through love under a good man's faithful care. The book is a warning to girls who start the perilous career of an unprotected girl in a big city.

Reinhardt, C: W. The technic of mechanical drafting: a practical guide to neat, correct and legible drawing. 2d ed. N. Y., Engineering News Pub. Co., 1904. c. '00, '04. 42 p. obl. D. bds., $1.

The supplementary matter added to the present edition brings the work up to date. There is a new chapter on "Lettering" and another on "Topographical Drafting." The latter gives a complete outline for that study, and the tabulated topographical conventions, together with the corrected standards of section-lining, will be found useful by the draftsman.

Renan, Ernest. Life of Jesus. N. Y., Howard Wilford Bell, 1904. c. 448 p. D. (Unit books, no. 4.) leath., 88 c.; cl., 68 c.; pap., 38 c.

Repplier, Agnes. Compromises. Bost., Houghton, Mifflin & Co., [1904. S.] c. 5+277 p. D. cl., **$1.10 net.

Essays on various subjects as may be seen from their titles: The luxury of conversation; The gayety of life; The point of view; Marriage in fiction; Our belief in books; The beggar's pouch; The pilgrim's staff; A Quaker diary; French love-songs; The spinster; The tourist; The headman; Consecrated to crime; Allegra.

Rice, Edwin Wilbur, *ed.* People's dictionary of the Bible; describing persons, places, countries, customs, birds, animals, trees, plants, books, events, and many other things in holy scripture. Rev. ed. Phil., American Sunday-School Union, [1904.] c. 8+228 p. map, 12°, cl., **25 c. net.

Richards, *Mrs.* Laura Eliz. Howe. The Merryweathers; il. by Julia Ward Richards. Bost., Dana Estes & Co., [1904.] c. 281 p. 12°, (Three Margarets and Hildegarde ser.) cl., †$1.25.

Riggle, Herbert McClellan. The kingdom of God and the one thousand years' reign. Moundsville, W. Va., Gospel Trumpet Publishing Co., [1904.] 9-262 p. il. pors. 12°, cl., $1.50.

Rowntree, B. Seebohm. Poverty: a study of town life. Cheaper ed., enl. N. Y., Macmillan, 1904. 12+426 p. 12°, pap., 40 c.

Saleeby, C. W., *M.D.* The cycle of life, according to modern science: being a series of essays designed to bring science home to men's business and bosoms. N. Y., Harper, 1904. c. 5+343 p. il. O. cl., **$2 net.

Essays dealing chiefly with the greater problems of the universe; their subjects are: Great Britain's need; The living cell; The green leaf; Atoms and evolution; Cricket; The evolution of sense; The verdict of science upon alcohol; Savior of countless lives; Fratricide; Suggestion and hypnotism; The evidence of telepathy; The ways of memory; Is man alone? Space; The world is young; The destiny of the horse; The contributions of Japan to modern science; Japan and Christianity; Causation and genius, etc.

Sample, C: W. Pictured word relation; or, analysis by signs; having for the basis the square and the circle, with an introd. to technical grammar; designed for use in the public schools. Doniphan, Mo., Prospect News Print, 1904. c. 52 p. D. pap., 25 c.

Sanborn, Mary Farley. The revelation of herself. N. Y., Dodd, Mead & Co., 1904. [S.] c. 3+258 p. D. cl., †$1.50.

The revelation is in the form of letters written to a young man to whom an affectionate, undisciplined girl had engaged herself while on a visit to New York. She is suddenly recalled to the house in which she lives with her two grandmothers, one of whom had just been stricken with paralysis. Her daily life and thoughts on many topics, the books she reads, the people she meets, and her long, gruesome waiting for the certain death of her aged relative are all described to her lover. During the year he goes to the Spanish-American war and fears for him are added to her confidences.

Sandys, Edwyn. Sportsman "Joe"; il. by J. M. Gleeson and C. W. Pancoast. N. Y., Macmillan, 1904. [O.] c. 6+338 p. D. cl., †$1.50.

Joe, the eighteen-year-old son of a Wall Street broker, is taken to the Far Northwest by his father's old college chum, "Big Bart Monroe," who has lived in the open for fifteen years studying and writing of nature's wonders. There Joe is initiated into the mysteries of fishing, hunting, mountain-climbing, etc., and, incidentally, is involved in a pretty romance. Much practical information is given concerning a sportsman's life.

Schock, Edson B. How to build a rowboat. N. Y., Rudder Publishing Co., 1904. c. 26 p. diagrs., sq. 8°, ("How-to" ser., no. 10.) cl., $1.

Schmall, C: N., *and* Shack, S: M. Elements of plane geometry; with numerous exer-

cises. N. Y., D. Van Nostrand Co., 1904. c. '03. 2+233 p. D. cl., **$1.25 net.

Seaton, R. C. Napoleon's captivity in relation to Sir Hudson Lowe. N. Y., Macmillan, 1904. 6+282 p. il. por. map, 8°, cl., *$1.75 net.

Seeley, Levi. History of education. Rev. ed. N. Y., Amer. Book Co., [1904.] c. 343 p. 12°, cl., $1.25.

Setzler, Edwin Boinest. On Anglo-Saxon versification from the standpoint of modern-English versification. Balt., Md., J. H. Furst Co., 1904. c. 87 p. 8°, bds., $1.25.

Shakespeare, W: The first part of Henry the Fourth, [Arden Shakespeare;] ed. by F: W. Moorman. Bost., Heath, 1904. 38+178 p. S. (Heath's English classics.) cl., 25 c.

Shakespeare, W: Shakespeare's tragedy of Julius Cæsar; ed. for school use by W: Hammond McDougal. N. Y., Appleton, 1904. c. 158 p. D. (Twentieth century text-books.) cl., **35 c. net.

Shearer, W: J: The management and training of children. N. Y., Richardson, Smith & Co., 1904. c. 287 p. 12°, cl., $1.50.

Shelley, Percy Bysshe. Poems; selected and arr. by Stopford A. Brooke. N. Y., Macmillan, 1904. 16°, (Golden treasury ser., reissue.) flex. leath., $1.50.

Sidney, *Sir* Philip. The defence of poesie. New ed. N. Y., Macmillan, 1904. 88 p. 4°, bds., *$6 net. [Limited to 250 copies.]

Smith, Gertrude. Little Precious. N. Y., Harper, 1904. [S.] c. 6+147 p. il. sq. O. cl., **$1.30 net.

A companion volume to "The lovable tales of Janey and Josey and Joe, telling of the further adventures of these children in the country.

Smith, Mary Prudence Wells. The boy captive of old Deerfield; il. by L. J. Bridgman. Bost., Little, Brown & Co., 1904. [S.] c. 9+304 p. D. cl., †$1.25.

The first of a new series of historical juveniles to be devoted to the attack on Deerfield by the French and Indians and subsequent events. This volume weaves a story around the Indian massacre in the early part of the eighteenth century of the inhabitants of Deerfield. By the author of "The jolly good times series" and "The young Puritans series."

Snyder, W: L. The interstate commerce act and federal anti-trust laws, including the Sherman act; the act creating the bureau of corporations; the Elkins act; the act to expedite suits in the federal courts; acts relating to telegraph, military, and post roads; acts affecting equipment of cars and locomotives of carriers engaged in interstate commerce, with all amendments; with comments and authorities. N. Y., Baker, Voorhis & Co., 1904. c. 23+380 p. map, O. buckram, $3.50.

Southworth, *Mrs.* Emma Dorothy Eliza Nevitte. Ishmael; or, in the depths; il. by Clare Angell. N. Y., R. F. Fenno & Co., [1904.] c. 6+549 p. pls., 12°, cl., $1.50.

Spelling, T. Carl. Manual of corporate management, with forms; full and correct information for the conduct and transaction of all kinds of corporate business, from organization, adoption of by-laws, to winding up proceedings, [etc.] San Francisco, Bender-Chaquette Co., 1904. c. 479 p. O. shp., $4.50.

Spencer, Herbert R. Elements of commercial law. Indianapolis, Ind., Bobbs-Merrill Co., 1904. 400 p. 8°, cl., $1.25.

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Spieker, E: H: Greek prose composition; for use in colleges. N. Y., Amer. Book Co., [1904. S13.] c. 2-276 p. D. (Greek series for colleges and schools.) cl., $1.30.

In the exercises embraced in this volume it is assumed that the student has had some practice in turning connected English sentences into Greek, and that he is therefore familiar with the ordinary forms of inflection. No attempt has been made to indicate which exercises are intended for any particular year; as the conditions to be met are not everywhere the same, this has been left to the judgment of those in charge of the insttruction.

Starr, F: Readings from modern Mexican authors. Chic., Open Court Pub. Co., 1904. c. 7+420 p. D. cl., **$1.25 net.

Excerpts translated into English from the writings of about thirty living Mexican authors. Each selection is preceded by a brief sketch of the writer.

Stepping stones of American history, by fourteen writers eminent as educators, historians and statesmen; pictures in col. by Frank O. Small. Bost., W. A. Wilde Co., [1904.] c. 6+381 p. O. cl., **$2.25 net.

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Stevenson, Margaret J. The life of Jesus. Topeka, Kan., Crane & Co., 1904. c. 38 p. il. 16°, vellum de luce, 25 c.

Stowe, *Mrs.* Harriet Eliz. Beecher. Uncle Tom's cabin; or, life among the lowly. N. Y., R. F. Fenno & Co., [1904.] c. 7-475 p. pls., 12°, cl., $1.50.

Strang, Herbert. The Light Brigade in Spain; or, the last fight of Sir John Moore; with a preface by Willoughby Verner; il. by W: Rainey. N. Y., Putnam, 1904. 4-416 p. D. cl., †$1.50.

A story of adventure during the Peninsular Campaign, introducing Sir John Moore's retreat with forty thousand Englishmen, pursued by Napoleon, his final victory, and death after the battle of Corunna. A love story with many ups and downs accompanies the historical events.

Strange adventures of little snowdrop. New issue. Phil., H. L. Kilner & Co., 1904. [S26.] 306 p. 16°, cl., 60 c.

Sutherland, Howard V. Songs of a city. San Francisco, Ja. H. Barry, 1904. c. 3-98 p. D. cl., $1.

The writer sings of the many aspects of the streets of a great city—San Francisco, apparently—and the characters that traverse them. His poems are rich in thought and melody.

Taggart, Marion Ames. The little grey house; frontispiece by Ethel Franklin Betts. N. Y., McClure, Phillips & Co., 1904. [O.] c. 6+267 p. D. cl., †$1.25.

Tells how three true-hearted, capable, attractive young girls, making light of family misfortunes, tided over evil days until the wonderful machine for making bricquettes, devised by their father and brought to the attention of a capitalist by one of the daughters, brought comfort and peace of mind to the family.

Tennessee. *Ct. of chancery appeals.* Reports of decisions; sel. by the judges; ed. by J: W. Wright. v. 1. Columbia, Mo., E. W. Stephens, 1904. c. 20+779 p. pors. O. shp., $3.25.

Tennyson, Alfred, (*Lord.*) Works. New Riverside ed. 7 v. Bost., Houghton, Mifflin & Co., 1904. por. 8°, cl., $10; hf. cf., $22.75; hf. mor., $24.50.

Tennyson, Alfred, (*Lord.*) Gareth and Lynette, and other idylls. N. Y., University Pub. Co., 1904. 134 p. 12°, (Standard literature ser., no. 56.) pap., 20 c.

Terry, *Mrs.* Martha Best. The children's sunshine book; il. by Anne Emily Dailey. Denver, Col., Reed Publishing Co., 1903, [1904.] c. 100 p. O. cl., 75 c.

Cheerful stories for children, which tell of the pleasures of childhood and of some good household fairies which watched over the fortunes of the young heroes and heroines.

Thackeray, W: Makepeace. Ballads and verses and Miscellaneous contributions to *Punch;* il. by the author, J: Leech and others. Macmillan ed. N. Y., Macmillan, 1904. 31+436 p. il. 12°, cl., $1.

Thackeray, W: Makepeace. Travels in London, Letters to a young man about town, and other contributions to *Punch;* il. by the author, R: Doyle and others. Macmillan ed. N. Y., Macmillan, 1904. 16+484 p. il. 12°, cl., $1.

Tomlinson, Everett Titsworth. The rider of the black horse: a story of the American Revolution. Bost., Houghton, Mifflin & Co., [1904. S.] c. 8+387 p. D. cl., †$1.50.

The hero of this book for boys is one of Washington's couriers who served as the means of communication between headquarters and the various armies in the field. There are adventure and excitement in plenty, in the midst of which Robert Dorlon proves himself a level-headed, intrepid fellow.

Trench, R: Chenevix. The study of words. N. Y., Howard Wilford Bell, 1904. c. 312 p. D. (Unit books, no. 7.) cl., 56 c.; leath., 76 c.; pap., 26 c.

Trollope, Frances M. Domestic manners of the Americans. N. Y., Howard Wilford Bell, 1904. c. 394 p. D. (Unit books, no. 6.) cl., 64 c.; leath., 84 c.; pap., 34 c.

Tuttle, C: R: Yang, all-in-all-ism; the philosophy of evolution for busy business people. v. 1-5. Seattle, Wash., Yang University Assoc., 1904. c. 5 v., 8°, (Yang science ser.) cl., $3.

Unger, F: W: Epitaphs: a unique collection of post mortem comment, obituary wit, quaint and gruesome fancy. Phil., Penn Publishing Co., 1904. c. 169 p. 16°, cl., 50 c.

United States. Notes on the constitution, showing the construction and operation of the constitution as determined by the federal supreme court, and cont. references to illustrative cases from the inferior courts and state courts; by W: A. Sutherland. San Francisco, Bancroft-Whitney Co., 1904. c. 15+973 p. O. shp., $6.

Upward, Allen. Secret history of to-day: being revelations of a diplomatic spy. N. Y., Putnam, 1904. 7+310 p. il. D. cl., †$1.50.

The author presents his hero as an American citizen, the son of a Polish father, exiled on account of his political opinions, and a French mother. He was born with a passion for intrigue and mystery, and gradually developed into a famous detective whom the crowned heads of Europe employed to penetrate diplomatic secrets. In this way he claims to have found out the "true" history of many still unsolved events which he gives in dramatic story form, the titles showing the subjects: The telegram which began the Boer war; The blowing up of the *Maine;* The mystery of Captain Dreyfus; What was behind the Tsar's peace rescript; Who really killed King Humbert; The death of Queen Draga; The Humbert millions, etc.

Walker, Emma E., *M.D.* Beauty through hygiene: common sense ways to health for girls. N. Y., A. S. Barnes & Co., 1904. [S.] c. 2-306 p. D. (Woman's home lib., no. 3.) cl., **$1 net.

Chapters on: Deep breathing; Exercise for healthy girls; Sports; Poise; The fat girl; The thin girl; Corrective exercises; Exercises in housework; Massage or passive exercise; Care of the skin; Complexion; Perspiration; Constipation; The periodic illness; Bathing; Care of the hair; Care of the eyes, nose, and ears; Care of the mouth and teeth; Care of the hand and foot; Clothing; Digestion and diet; Relaxation and sleep; Cheerfulness.

Waring, Malvina Sarah. That sandhiller: a novel; il. by Ja. Crichton. N. Y., Neale Publishing Co., 1904. c. 412 p. 12°, cl., $1.50.

Webb, Herbert Laws. The telephone service; its past, its present, and its future. N. Y., Macmillan, 1904. 118 p. il. 8°, pap., *40 c. net.

Webster, Noah. Webster's imperial dictionary of the English language: being the authentic unabridged dictionary by Noah Webster, LL.D.; with an exhaustive appendix, including Scripture proper names, and pronouncing vocabulary of Greek and Latin proper names prepared under the direction of Noah Porter; thoroughly rev. and greatly enl. and improved by over one hundred educators, specialists, and other scholars under the editorial supervision of T: H. Russell, Albert C. Bean and L. B. Vaughan. Chic., G. W. Ogilvie, 1904. c. 2160 p. il. 8°, shp., $5; full rus., $8.

Webster, W: Franklin. The elements of English grammar, by W. F. Webster, assisted by Alice Woodworth Cooley. Bost., Houghton, Mifflin & Co., [1904.] c. 91 p. 12°, (Webster-Cooley language ser.) **50 c. net.

Weekes, Rose K. Love in chief: a novel. N. Y., Harper, 1904. [S.] c. 4+289 p. D. cl., †$1.50.

A story of English life in the country. The heroine, Dolly Fane, although of aristocratic birth, has been reared in the country, and knows little of the ways of society. She has three admirers who want to marry her; her uncertainty lengthens the story and affords some piquant scenes of love making.

Werner-Spanhoofd, Arnold. Kleine geschichten für anfänger; selected and ed. with notes and complete vocabulary. N. Y., Appleton, 1904. c. 3+110 p. S. cl., 45 c.

Reading matter for beginners in German. The subject-matter is not beyond the capacity of first year students in either high school or academy.

What a "sassy" girl says; containing cute, chaste, but clever expressions from a "sassy" girl's point of view. Cin., O., Epitome Publishing Co., [1904.] 20 p. 1 il. nar. T. (Epitome ser.) pap., 10 c.

White, Stewart E: Blazed trail stories and stories of wild life. N. Y., McClure, Phillips & Co., 1904. [S.] c. 5+260 p. D. cl., †$1.50.

Characteristic tales of the lumbering regions of the great Northwest. There are thirteen of them grouped as "Blazed trail stories" and "Stories of the wild life." In part first the titles of the stories are: The riverman; The foreman; The scaler; The river-boss; The fifth way; The life of the winds of heaven. In part second—The girl who got rattled; Billy's tenderfoot; The two cartridges; The race; The saving grace; The prospector, and The girl in red.

Wickersham, H: C., *comp.* A history of the church from the birth of Christ to the present time; embracing an account of the lives of the apostles, and many eminent Christians and reformers that have lived since Christ. Moundsville, W. Va., Gospel Trumpet Publishing Co., [1904.] c. 7-456 p. il. por. 8°, cl., $1; pap., 30 c.

Williams, Gus, *comp.* Old fashioned G. A. R. camp fire songster; containing songs that were written previous to 1865 and sung by many of the veterans of both sides during the Civil War. N. Y., Frank Tousey, 1904. 32 p. Q. pap., 25 c.

Williams, H. M., (*pseud.*) The key to Wall Street's mysteries and methods. N. Y., M. W. Hazen Co., [1904.] c. 192 p. il. diagrs., 12°, cl., $5.

Williams, H: Smith, *ed.* The historians' history of the world. In 25 v. v. 15. N. Y., Outlook Co., 1904. c. il. pls., pors. maps, 8°, cl., subs., (for set of 25 v.,) $72; parchment, $99; ½ mor., $85.50; ¾ mor., $108; full mor., $135.

Williams, Sherman. Some successful Americans. Bost., Ginn, 1904. c. 5+194 p. il. pors. D. cl., 50 c.

Brief sketches of the lives of Abraham Lincoln, Louisa Alcott, Cornelius Vanderbilt, Mary Lyon, Peter Cooper, Horace Greeley and others. Intended for supplementary reading in the sixth, seventh, and eighth grades.

Williamson, *Mrs.* N. B. Lamech: [a novel.] San Francisco, Whitaker & Ray Co., 1904. 23 p. il. 12°, cl., $1.

Willoughby, Westel Woodbury. The American constitutional system: an introduction to the study of the American state. N. Y., Century Co., 1904. c. 323 p. D. (American state ser.) cl., **$1.25 net.

In a series of eight volumes bearing the title "The American state," to which this work is intended to serve as an introduction, there will be described in detail the manner in which the governmental agencies of this country—federal, state, and local—are organized and operated. The aim of this essay is to prepare the way for this descriptive work by disclosing the constitutional character of the American state, explaining the status of its various territorial subdivisions, and indicating the extent of the powers of their several governments.

Woolf, C: Hyatt-, *ed.* The optical dictionary: an optical and ophthalmological glossary of English terms, symbols and abbreviations, together with the English equivalents of some French and German terms, to which are added a number of general and mathematical expressions. Phil., P. Blakiston's Son & Co., 1904. c. 6+7-166 p. 12°, cl., *$1 net.

Wordsworth, W: Poems; chosen and ed. with a preface, by Matthew Arnold. N. Y., Macmillan, 1904. 16°, (Golden treasury ser., reissue.) flex. leath., $1.50.

Worsham, W. J., *M.D.* The old Nineteenth Tennessee regiment, C. S. A., June, 1861-April, 1865; supplementary chapter by C. W. Heiskell. Knoxville, Tenn., Press of Paragon Print. Co., 1902, [1904.] 255 p. pors, maps, 12°, cl., $1.25.

Yocum, Wilbur Fisk. Civil government in Florida under state and federal constitutions. Lake City, Fla., Wilbur Fisk Yocum, 1904. c. 219 p. maps, 12°, vellum, $1.

Young, Egerton Ryerson. Children of the forest: a story of Indian love; il. by J. E. Laughlin. N. Y. and Chic., Revell, [1904.] c. 5-282 p. D. cl., *$1.25 net.

The Ojibway Indians, in the days of the story, occupied a vast area of country extending over a large portion of northern central Canada and reaching down in the states of Minnesota and Dakota. A young brave of the Ojibways is the hero; the interest centres in his efforts to rescue an Indian maiden, who had been captured by a medicine man of the Sioux, also in the romance of Nabuno and Pugamagon, of the Ojibways. Incidents which were the outcome of warfare between the Ojibways and the Sioux are introduced, and many Indian rites and customs are described.

Zschokke, Heinrich. Der zerbrochene krug; ed., with introd., notes and vocabulary, by Herbert C: Sanborn. Bost., Ginn, 1904. c. 16+76 p. por. S. (International modern language ser.) cl., 25 c.

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Arnold, Selected poems..... 1.50
Crockett, Red cap tales..... †2.00
Croiset, Abridged history of Greek literature..... ....net, **2.50
Housman, Sabrina Warham..... †1.50
Huxley, Physiology..... .....net, *1.10
Liversidge, Tables of qualitative chemical analysis..... .....net, *1.50
Luther, The mastery..... †1.50
Macaulay, Poems..... .....net, *25
Money, *and others*, Guns, ammunition and tackle..... .....net, **2.00
Omar Khayyâm, Rubáiyát..... 1.50
Palgrave, Golden treasury, 1st and 2d ser..... ....ea., 1.50
Rowntree, Poverty, cheaper ed., enl... 40
Sandys, Sportsman "Joe"..... †1.50
Seaton, Napoleon's captivity.....net, *1.75
Shelley, Poems..... ..... 1.50
Sidney, Defence of poesie, new ed..net, *6.00
Thackeray, Ballads and verses, Macmillan ed..... ..... 1.00
——, Travels in London, Macmillan ed. 1.00
Webb, Telephone service.....net, *40
Wordsworth, Poems..... ..... 1.50

PRESS OF T. R. MARVIN & SON, Boston.

Huse, Supplies for the confederate army..... 25

METROPOLITAN SYNDICATE PRESS, 11-17 S. Jefferson St., Chicago.

Jackson, Famous photographs of the Louisiana Purchase Exposition.50c.; $1.00

WILLIAM L. MUSICK, St. Louis, Mo.

Musick, Practical arithmetic..... 1.00

NEALE PUBLISHING CO., 431 11th St., Washington, D. C.

Barksdale, Punch..... ..... 1.50
Everett, Nano..... ..... 1.00
Lawson, Leonora..... ..... 1.25
Waring, The sandhiller..... 1.50

HERBERT NICHOLS, Newton, Mass.

Nichols, On cosmology, v. 1 (privately printed)..... .... 3.50

GEORGE W. OGILVIE, 181 Monroe St., Chicago.

Webster, Imperial dictionary of the English language, rev. enl. ed....$5; 8.00

J. S. OGILVIE PUBLISHING CO., 57 Rose St., New York.

Burgundy, The villagers..... 25
Miller, Down by the sea..... 25
Morehead, The sorceress..... 25

OPEN COURT PUB. CO., 364 Dearborn St., Chicago.

Starr, Readings from modern Mexican authors..... ....net, **1.25

OUTLOOK PUB. CO., 287 Fourth Ave., New York.

Williams, Historian's history of the world, in 25 v., v. 15, per set, $72; $85; $99; $108; 135.00

PRESS OF PARAGON PRINT. CO., Knoxville, Tenn.

Worsham, Old nineteenth Tennessee regiment..... .... 1.25

PENN PUBLISHING CO., 923 Arch St., Philadelphia.

Garrett, Library of eloquence, 9 v., ea., $2; per set, 12.00
Howard, Graphology..... 50
Unger, Epitaphs..... 50
Maxtee, The dog..... 25

I. NEWTON PHILLIPS, Springfield, Mass.

Illinois, *Supreme ct.*, Repts., v. 209 (Phillips)..... .... 2.25

PHONOGRAPHIC INSTITUTE, 222 W. 4th St., Cincinnati.

Howard, Phonographic amanuensis.... 1.00

PILGRIM PRESS, 14 Beacon St., Boston.

Macfarland, The spirit Christlike..net, *75

POPULAR PUBLISHING CO., 337 Broadway, New York.

Chavasse, Advice to a wife, 20th century ed., new issue..... 1.00

PROSPECT NEWS PRINTING CO., Doniphan, Mo.

Sample, Pictured word relation..... 25

OFFICE OF THE PUBLISHERS' WEEKLY, 298 Broadway, New York.

Publishers' Trade List annual, supplementary index, 1903-1904..... $3.00

PUBLISHING HOUSE OF M. E. CHURCH, SOUTH, (Smith & Lamar, Agts.,) Nashville, Tenn.

Butler, History of the Woman's Foreign Missionary Society..... 50

G. P. PUTNAM'S SONS, 29 W. 23d St., New York.

Chancellor *and* Hewes, The United States, 1607-1904, in 10 pts., pt. 1, Colonization..... 3.50
Compton, Indian life in town and country.....net, **1.20
Hancock, Jiu-jitsu combat tricks..net, **1.25
Kaye, Vashti, 3d ed..... 1.25
Musset, Mr. Wind and Madam Rain.. †2.00
Strang, The Light Brigade in Spain.. †1.50
Upward, Secret history of to-day..... †1.50

RAND, MCNALLY & CO., 142 Fifth Ave., New York.

Read, Confessions of Marguerite..... 1.25

REED PUBLISHING CO., 1756 Champa St., Denver, Col.

Terry, Children's sunshine book..... 75

REPUBLICAN PUBLISHING CO., Chicago.

Howland, Triumphs of the Roosevelt administration.....25 c.; 50

FLEMING H. REVELL CO., 156 Fifth Ave., New York; 63 Washington St., Chicago.

Cochrane, Among the Burmans...net, *1.25
Mackenzie, Loom of Providence...net, *1.00
Young, Children of the forest....net, *1.25

RICHARDSON, SMITH & CO., 135 Fifth Ave., New York.

Shearer, Management and training of children..... 1.50

RUDDER PUBLISHING CO., 9 Murray St., New York.

Schock, How to build a row boat..... 1.00

M. SCHNITZER PUBLISHING CO., Park Row Bldg., 13 Park Row, New York.

Baudissin, First-class men.....50 c.; 1.00

WALTER SCOTT PUBLISHING CO., 3 E. 14th St., New York.

Cross, To-morrow..... 1.50

CHARLES SCRIBNER'S SONS, 153-157 Fifth Ave., New York.

Boone, Science of education.....net, **1.00

SMART SET PUBLISHING CO., 452 Fifth Ave., New York.

Hastings, First American king..... 1.00

SPECTATOR CO., 95 William St., New York.

Fire insurance laws..... 5.00

GEORGE D. SPROUL, 150 Fifth Ave., New York.

Defoe, Works, Limited ed., in 18 v., v. 10-16.....per v., $3.50; 7.00
Dickens, Complete works, in 56 v., v. 7-9.....per v., $30; 40.00

STANDARD PUBLISHING CO., 60 India St., Boston.

Crosby, Hand-book of fire protection, net, *$3.00

E. W. STEPHENS CO., Columbia, Mo.

Missouri, *St. Louis and Kansas City..... cts. of appeals,* Cases, v. 103 (White and Guthrie)..... 5.00
——, *Supreme ct.,* Repts., v. 179 (Rader)..... 4.00
Tennessee, *Court of chancery appeals,* Repts., v. 1 (Wright)..... 3.25

FRANK TOUSEY, 24 Union Sq., New York.

Williams, Old fashioned G. A. R. camp fire songster..... 25

ALBERT TRASK, Saginaw, Mich.

Michigan, Index of the statutes..... 3.00

TRIBUNE ASSOCIATION, Tribune Bldg., New York.

Harrison, Prominent and progressive Americans, v. 2, subs., complete work. 25.00

TRIBUNE PRINTING CO., Seattle, Wash.

Douglas, Law of private corporations.. 3.00

HERBERT B. TURNER & CO., 170 Summer St., Boston.

Jones, Gabriel Praed's castle..... †1.50

UNION PRESS, 1122 Chestnut St., Philadelphia.

Black, A beautiful possibility.....net, **90

UNIVERSITY OF CHICAGO PRESS, Chicago.

Burton, Studies in the gospel according to Mark..... 1.00

UNIVERSITY PUBLISHING CO., 27-29 W. 23d St., New York.

Tennyson, Gareth and Lynette..... 20

D. VAN NOSTRAND CO., 23 Murray St., New York.

Auchincloss, The only key to Daniel's prophecies..... 75
Schmall *and* Shack, Elements of plane geometry.....net, **1.25

F. WARNE & CO., 36 E. 22d St., New York.

Brebner, Mr. Quixley of the Gate House. †1.25

J. K. WATERS CO., Colonial Bldg., Boston.

Catholic year book of New England, 1904..... 25

WEST PUBLISHING CO., 52-58 W. 3d St., St. Paul, Minn.

American digest, Century ed., v. 49... 6.00

WHITAKER & RAY CO., 723 Market St., San Francisco.

Adam, Electricity the chemistry of ether.....net, *4.50
Dickenson, Reminiscences of a trip across the plains.....net, *3.00
Hebard, Government of Wyoming, net, *1.00
Williamson, Lamech..... 1.00

THOMAS WHITTAKER, 3 Bible House, New York.

Bassi, Sermon in hospital.....net, *40
Hodges, Human nature of the saints.. $1.00
Mortimer, Church's lesson for the Christian year.....net, *4.50

W. A. WILDE CO., 120 Boylston St., Boston.

Stepping stones of American history, net, **2.25

WINONA PUBLISHING CO., 195 State St., Chicago.

Pfanstiehl, Culture and religion....net, *25

WILLIAM WOOD & CO., 51 Fifth Ave., New York.

Chapin, Theory and practice of infant feeding, 2d ed., rev.....net, *2.25

YANG UNIVERSITY ASSOCIATION, Seattle, Wash.

Tuttle, Yang all-in-all-ism, v. 1-5..... $3.00

WILBUR FISK YOCUM, Lake City, Fla.

Yocum, Civil government in Florida.. 1.00

P. W. ZIEGLER, 215 Locust St., Philadelphia.

Meade, Business geography.....$1.25; 1.75
Meyers, Theodore Roosevelt....$1.50; 2.00

RECENT ENGLISH BOOKS.

ADAMS, W. D. Dictionary of the drama; guide to plays, playwrights, players, playhouses of United Kingdom and America, from earliest times to present. v. 1. Chatto, 8vo, 8⅞ x 5½, p. 636, 10s. 6d. net.

ANDERSON, J. H. Notes on the life of Stonewall Jackson and on his campaigning in Virginia, 1861-1863. Rees. 8vo, 8⅝ x 5½, p. 64, 3s. net.

BARRY, W. Heralds of revolt: studies in modern literature and dogma. Hodder & S. Roy. 8vo, 9⅜ x 5⅞, p. 400, 7s. 6d. net.

BEARNE, CATHERINE M. A leader of society at Napoleon's court. Unwin. 8vo, 8⅛ x 5⅜, p. 480, 10s. 6d.

FOSTER, F. P. Medical dictionary. S. Appleton. Imp. 8vo, 42s. net.

HENSLOW, G. Present-day rationalism critically examined. Hodder & S. Cr. 8vo, 8 x 5, p. 390, 6s.

SHAKESPEARE—Comedies, histories, and tragedies. Faithfully reproduced in facsimile from the edition of 1685. Methuen. Folio, 15½ x 10, p. 920, bds. 84s. net; leath. 105s. net.

SMITH, G. My memory of Gladstone. Unwin. Cr. 8vo, 7½ x 4¾, p. 92, 2s. 6d. net.

TRADE between the United States of America and France, Encyclopædia of. In English and French, under direction of E. Vignes. Constable. Imp. 8vo, 21s. net.

WEINTZ, H. J., Japanese grammar self-taught (in Roman character), with phrases and idioms. Marlborough. Cr. 8vo, 7¼ x 4⅝, p. 184, 5s.; swd. 4s. (*"Self-taught" series.*)

THE WORKS OF W. B. YEATS.

THE New York *Sun* recently printed the following as "a complete list" of the famous Irish poet, W. B. Yeats:

POETRY.

"Mosada," a play reprinted from Dublin University Review, in pamphlet form, out of print and very scarce (1886).
"The Wanderings of Olsin and Other Poems" (1889).
"The Countess Kathleen and Various Legends and Lyrics" (1892).
"The Land of Heart's Desire." A play (1894).
"Poems." Selected (1895).
"The Wind Among the Reeds" (1899).
"Poems" (1899).
"The Shadowy Waters" (1900).
"Poems" (1901).
"In the Seven Woods." Poems chiefly of the Irish heroic age (1903).
"The King's Threshold." A limited edition privately printed in New York (1904). Out of print.

PROSE.

"John Sherman and Dhoya" (1891).
"The Celtic Twilight" (1893).
"The Secret Rose" (1897).
"The Tables of the Law. The Adoration of the Magi." Privately printed (1897).
"Cathleen-ni-Houlihan," a play (1901).
"The Celtic Twilight," new and revised edition. (1901).
"Plays for an Irish Theatre," 2 v. (1903).
"Ideas of Good and Evil," essays (1903).
Mr. Yeats has also edited the following works:
"Fairy and Folk Tales of the Irish Peasantry" (1889).
"Representative Irish Tales," 2 v. (1890).
"Stories from Carlton" (1891).
"The Works of William Blake" (in conjunction with Mr. E. J. Ellis), 3 v. (1893).
"Poems of William Blake" (1893).
"Irish Fairy Tales" (1894).
"A Book of Irish Verse" (1895).
"A Book of Images." Drawings by W. T. Horton (1895).
Beltaine. The organ of the Irish Literary Theatre (1899-1900).
"A Book of Irish Verse," new issue, revised (1900).
Samhain. The organ of the Irish National Theatre Society, 2 v. (1901-1902).

BIBLIOGRAPHIC NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.—*The American News Company*, New York, Illustrated catalogue of popular fiction, illustrated gift books, board juveniles, etc., for the holiday season of 1904. (232 p. il. 8°.) —*Bloch Publishing Co.*, 738 Broadway, New York, Judaica, theological, philosophical, historical, etc. (60 p. 16°.) also, Fiction of special Jewish interest. (8 p. 16°.)—*Burrows Brothers Co.*, Cleveland, O., Americana, publications of the Rowfant, Grolier and other book clubs, etc. (No. 49, 379 titles.)—*Librairie Armand Colin*, 5 Rue de Mézières, Paris, Education and literature in general, 1904-1905. (3 pts. 96; 76; 54 p. 8°.)—*Karl W. Hiersemann*, 3 Königsstr., Leipzig, Napoleon I. u. seine zeit, European history 1750-1850. (No. 303. 1768 titles.)

BUSINESS NOTES.

BOISE, IDAHO.—H. Seller & Co. have purchased the stock of the Pioneer Book Store.

DENVER, COLO.—The firm of Pierce & Zahn have dissolved partnership, Jay A. Robinson having purchased Mr. Zahn's interest and will hereafter take active management in the firm. The title of the business will remain Pierce & Zahn, although Mr. Zahn has retired permanently from the company.

KANSAS CITY, MO.—James McArdle, bookseller, it is reported, has been forced into bankruptcy.

NEW YORK CITY.—The Saalfield Publishing Co. has removed its New York salesroom to 156 Fifth Avenue, Room 911, where the trade can see a complete line of samples. Appointments can be made by telephone (1671 Gramercy) with either Mr. A. J. Saalfield or his representative, Mr. Charles S. Doscher.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

OCTOBER 1, 1904.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Publishers are requested to furnish title page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

BREVITY IN SELLING GOODS.*

IF "brevity is the soul of wit," brevity in these days of rush and strenuousness certainly is the very essence of business. To concentrate the mind upon the subject in hand; to formulate an argument in the fewest possible words, each one lucid, direct and convincing; to get at, and through, business without circumlocution, is the *sina qua non* of salesmanship on the road. In the store the salesman has a certain amount of latitude in dealing with his customers. He is expected, within reason, of course, to devote himself entirely to the buyers. If one buyer be loquacious, the salesman cannot afford to be abrupt or curt; if another be a "rusher," the salesman must have his wits about him and be as alert as his customer. In any case he must keep the pace set for him by his customers, be it deliberate or at the rate of a mile a minute. The traveller, on the other hand, inasmuch as he usually deals with busy men, to whom every moment has an actual value, and to whom, therefore, lengthy dissertations on the subject in hand, or digressions on matter foreign to the subject, would be decidedly unwelcome, must study to present his propositions as concisely and lucidly as language will permit, and as briefly as may be compatible with good breeding. Brevity in transacting business on the road is desirable for two reasons—it gives satisfaction to the man who takes pleasure in dealing with clean-cut, alert and active salesmen, and it doesn't give the slow buyer too long a time to consider.

While a good "gift of gab" is generally considered to be a desirable attribute in a traveller, it is unquestionably true that quality in speech and not quantity will command the greatest success. The ideal to attain is the ability to talk well rather than to talk much. We recall a number of cases in which a drummer was fairly on the way to land a good order, but because he did not realize that the sale had already reached a climax so belabored his customer with useless argument that the spell he had begun to weave was broken, and with the return of the buyer's calmer judgment the order was based on a minimum estimate instead of the maximum that surely seemed in sight.

Much talk, also, often leads to exaggeration and deprecation. Unnecessary or extravagant commendation of one's own line is as offensive as the disparaging of an opponent's goods. Of course, it goes without saying that a traveller's own house, his goods, his prices and his employers are the best; that it is a pleasure to work for such a house, and that it ought to be a privilege to buy from such a house. But while a born or cultivated salesman must somehow make himself believe these things, he must let some of them be taken for granted by his customers. By the same token he also must not harp on either the bad or the good qualities of his competitor's lines. "Brethren," an old minister once said, "there is only one perfect woman in this world—and every man in this congregation thinks he's got her." That is the principle upon which a traveller should act.

A business man whose young representative in the field, in his discouragement when writing home, dwelt unnecessarily long on the doings of his competitors, gave the following excellent though vigorous advice:

"Bob Ingersoll once said that a 'fool friend' was one who always saw the bad things in his own political party and all the good things in the other, and who never by any chance saw the good things on his own side and the bad ones on the other. Now, don't you be a 'fool friend' in this business.

"I want to give you one word of good advice: Drop the other fellows. Don't carry them about in your mind. Don't take them into the houses where you sell goods. Don't quote them to the buyers. Don't say anything against them or against their goods. Forget them. If the buyer talks about them, edge the conversation gently over to other matters, even though it be football. Then work it back to your own goods as soon as you can, and keep it there."

* Continuation of the series of "The Profession of Bookselling." A list of authorities quoted will be given on conclusion.

In order to secure for the bookseller a more liberal margin of profit in handling fiction than is usually possible, Messrs. A. S. Barnes & Co. have decided upon an innovation in putting out Mr. Eggleston's new novel, "A Captain in the Ranks." Instead of fixing the price, as is usual, at $1.50 regular, which permits a scaling down to $1.08, they have fixed it at $1.20 net in the hopes that the price will be maintained at that point. In addition to this they have arranged their schedule so that the bookseller will receive a larger discount than is customary on fiction, the publishers being willing to sacrifice a slice of their own margin of profit in order to bring this about. Any step towards the advancement of the booksellers' interest deserves commendation, and we trust that the movement may meet with sufficient success to encourage a general move in the same direction.

We are pleased to note that an amicable adjustment has been effected between John R. Anderson and the American Publishers' Association. Mr. Anderson has discontinued his suit against the Association, and resumes his former friendly relations with the trade at large.

CONVENTION OF THE NATIONAL ASSOCIATION OF NEWSDEALERS.

The twenty-second convention of the National Association of Newsdealers, Booksellers and Stationers of America was held September 6 and 7 in Congress Hall, in the Administration Building of the Louisiana Purchase Exposition at St. Louis, Mo.

The first day was spent in preliminary work, such as appointment of committees, etc. The second and last day began with a large delegation present, representing affiliated associations from all parts of the country.

The secretary rendered his annual report. The treasurer's report showed several thousand dollars in the treasury.

The resolutions unanimously carried were:

Resolved, That this body take action in relation to legislation for educating the newsboys, to advance their interests, that they may grow up true citizens.

Resolved, That publications be sold in all States at the same price, as the present system is unfair to cut-of-town dealers.

Resolved, That the post-office department make a cheaper price on returns and that the executive committee take steps with regard to the fulfilment of this action.

Resolved, That all evening newspapers cease issuing its regular evening editions on all legal holidays.

Whereas, The newsdealer is the source through which the publishers gain their large circulation, and said publishers not having considered newsdealers when making their papers non-returnable, causing considerable loss on unsold copies, Therefore, be it,

Resolved, That all daily papers should be sold to the trade at a price which gives a greater profit when such papers are made non-returnable.

Resolved, That the official organ, *The Newsdealer*, shall hereafter be published regularly each month under the control of the executive committee.

Resolved, That on account of the numerous heavy supplements of Sunday papers, adding extra expense for help, etc., all Sunday papers retailing at five cents, shall be sold to dealers for three cents or less, as under present conditions dealers make less profit on Sunday than they do on daily papers.

The following officers were elected to serve one year:

President, Samuel Stratton, Paterson, N. J.

First Vice-President, John J. Griffin, Albany, N. Y.

Second Vice-President, William H. Kessler, Wilkes-Barre, Pa.

Treasurer, D. Brophy, New York.

Secretary, M. E. Golde, New York.

Custodian, W. T. Suttle, Jr., Passaic Co., N. J.

Executive Committee: John Y. Collins, Brooklyn, N. Y.; J. P. Lynch, New York; I. Ottenheimer, Baltimore, Md.; W. Wohlfarth, Newark, N. J.; F. Seyffarth, Brooklyn, N. Y.

Before the convention adjourned it was decided to hold the next meeting in Wilkes-Barre, Pa., August 22 and 23, 1905.

THE STATIONERS' CONVENTION AT CHICAGO.

The stationery trade of New York will be represented at the convention of the trade in Chicago on October 3, 4 and 5 by the president of the Stationers' Board of Trade, Henry C. Bainbridge, Vice-President J. C. Aikin and the following members: Carl C. Bernegan of Keuffel & Esser Co., New York; Kenneth M. Blakiston or E. B. Heneks of P. Blakiston's Son & Co., Philadelphia; H. B. Brooks of The Cooke & Cobb Co., Brooklyn, N. Y.; Harry Growtage of Charles T. Bainbridge's Sons, Brooklyn, N. Y.; A. Hayman of the Eagle Pencil Co., New York; William C. Horn and J. C. Petri of William C. Horn Bro. & Co., New York; W. H. Meyer of the Spencerian Pen Co., New York; George A. Olney of Edw. Kimpton, Inc., New York; Frank D. Waterman of L. E. Waterman Co., New York; J. S. A. Wittke of J. G. Shaw Blank Book Co., New York; W. A. Faunce, representing Kiggins & Tooker Co., New York; W. Walter Giles, representing Esterbrook Steel Pen Mfg. Co., Camden, N. J.; J. F. Talbot, Chicago representative of Dennison Mfg. Co., New York; Howard C. Nott, representing the Marcus Ward Co., New York; Samuel Ward of Samuel Ward Co., Boston, Mass.; Eberhard Faber of Eberhard Faber, New York; W. E. Bloomfield, Chicago representative of Houghton, Mifflin & Co., Boston, Mass.; H. A. Sumner, Chicago representative of Biglow & Main Co., New York; John A. Walker of Joseph Dixon Crucible Co., Jersey City, N. J.; W. E. Cochrane of Prang Educational Co., New York; and W. S. Smyth of D. C. Heath & Co., New York.

The convention promises to be an important event in the annals of the trade, its object being to unite the stationers of the country into a national association. It is hoped that as many as can make it possible will attend the convention, as such an opportunity will be afforded for an exchange of opinions that is not likely soon to present itself again.

NEW CANADIAN CUSTOMS REGULATIONS.

THE following new regulations concerning invoices, certificates and declarations to be made on shipments to Canada went into effect October 1:

On and after 1st October, 1904, Invoices in duplicate properly certified shall be delivered at the Custom House with the bills of entry for all imported goods.

Every such invoice shall contain a sufficient and correct description of the goods, and in respect of goods sold by the exporter shall show in one column the actual price at which the articles have been sold to the importer, and in a separate column the fair market value of each article as sold for home consumption in the country of export.

The "price" and "value" of the goods in every case aforesaid are to be stated as in condition packed ready for shipment at the time when, and at the place whence the goods have been exported directly to Canada.

When the value of goods for duty purposes is determined by the Minister of Customs, under the provisions of the Customs Act, by reason of the goods being exported or imported under unusual conditions, the value so determined shall be held to be the fair market value thereof.

BEST SELLING SIX BOOKS JULY-AUGUST.

ACCORDING to *The Bookman*, the six books which have sold best in the order of demand between July and August are:

	POINTS.
1. The Crossing. Churchill. *Macmillan.*	201
2. In the Bishop's Carriage. Michelson. *Bobbs-Merrill Co*	151
3. The Castaway. Rives. *Bobbs-Merrill Co*	100
4. The Silent Places. White. *McClure, Phillips & Co*	94
5. The Rose of Old St. Louis. Dillon. *Century Co*	66
6. The Queen's Quair. Hewlett. *Macmillan*	64

COMMUNICATIONS.

BOOKSELLERS, BRAINS, AND CYCLOPEDIAS.

To the Editor of The Publishers' Weekly.

SIR: You have doubtless noticed, recently, advertisements of two well known Cyclopedia publishers to the effect that the sales of each within about one year has exceeded one million dollars.

A third, who does not make any such public claim, I have understood, through private sources, which are credible, goes considerably beyond even the million-dollar mark.

How much of this business, or of any cyclopedia business (for there are several other successful cyclopedias,) do booksellers get? Almost nothing.

Why don't booksellers get a fair share, if not larger portion, of the business? Surely, the great mass of cyclopedia buyers are within reach of booksellers, and, surely, there is no other channel through which buyers can, at so little expense, be reached and influenced.

Nearly twenty-five years ago, as a sort of "bluff" to "wake them up," I put out a page advertisement in the *American Bookseller*, beginning to the effect, "There is less brains in the book trade than in any other line of business of the same magnitude." Of course, "averages" don't count against individuals in such measuring, and, of course it was said for "effect," rather than for "fact;" but one early response was from the man who then and afterward was recognized as the one "giant" in the book trade, and who has since grown out of it into the ownership of big banks and daily papers, and was to the effect that, "It is true," adding some friendly words, for he had been a friendly acquaintance when I lived in the West.

Theoretically, since I have recently come again into the control of a "cyclopedia gold mine," it looks to me as if I could make no better investment than to use 25 or 50, or more pages a year in THE PUBLISHERS' WEEKLY, advertising my cyclopedia, and using especially, if not exclusively, the channel of the booksellers for reaching cyclopedia buyers. But *will it pay?*

It is absolutely certain, as I am situated to-day, that I would gladly welcome a general alliance with booksellers; and, working cordially together, there ought easily to be $50,000 to $100,000 a year of profit to divide among us. But is not the evidence all against the hope of successfully using the channel of the trade?

Why don't booksellers sell cyclopedias? Why can they not do so? JOHN B. ALDEN.

BIBLE HOUSE, N. Y. City.

OBITUARY NOTES.

WILLARD SMALL, a well-known Boston bookseller, died in Malden, Mass., September 18. Mr. Small was born in Levant, Me., 1830, and entered the book business in Auburn, Me., in 1851. Eight years later he went to Boston and took a position in the house of Phillips & Sampson, where he had as fellow clerks Messrs. Lee and Shepard, who afterwards succeeded to the business of their old employers. When the firm of Phillips & Sampson went out of existence Mr. Small went into the book business on his own account, settling in 1881 at 24 Franklin Street. A few years ago he liquidated and retired from business.

FREDERICK GEORGE KITTON, author and artist, died at St. Albans, London, September 10. Mr. Kitton was born at Norwich, May 5, 1856. After passing through the public schools of Norwich, he became a draughtsman and engraver on wood. In 1882 he adopted literature as a profession in conjunction with book illustration, and he contributed articles and drawings to the *Art Journal*, the *Magazine of Art*, etc. His first published book was a memoir of "Phiz" (Hablot Knight Browne). This was followed by a memoir of Leech, "Dickensiana," "Charles Dickens, by Pen and Pencil," "The Novels of Charles Dickens," "Dickens and His Illustrators," "The Minor Writings of Dickens,"

"Charles Dickens, His Life, Writings and Personality," etc. He was also the general editor of the so-called "Millionaire's edition," of Dickens, published by Sproul.

LAFCADIO HEARN, the well-known author, died in Tokio, Japan, on September 26, of heart trouble. Hearn was born, according to one authority, in Smyrna, June 27, 1850. Another authority gives the place of his birth as Leucadia, Santa Maura. Hearn, himself, always preserved silence as to his early life. His father was an Irish officer in the English army and his mother was a Greek of Cerigo. When six years old, according to the New York *Tribune*, his father took him to Dublin, where he was placed in the hands of members of his father's family, his mother securing a divorce and returning to her native country, and his father being ordered to India. His early years were passed in Wales, Ireland, England and France, and he was educated at a private school and at various Roman Catholic institutions. His guardian, a grandaunt, losing her property, he came to this country when nineteen to make his way. When he arrived here he went to Cincinnati and tried to live as a book agent, but his shyness led him to the brink of starvation. Then he read proofs and wrote articles for a printer who published a weekly paper. After a brief experience as private secretary to Thomas Vickers, at that time public librarian of Cincinnati, he became a reporter on one of the city dailies, and also wrote book reviews. A few years later he went to New Orleans. There he tried keeping a restaurant, but his partner ran away with the funds and the cook. Meanwhile, he wrote mystical essays, in which metempsychosis cut a considerable figure, for a little paper of which he was part owner, and later he was admitted to the columns of *The Times-Democrat*, with privileges in choice of themes and manner of treating them editorially. In 1887 he went to the West Indies, and lived for two years at St. Pierre, Martinique. His first book, "Stray Leaves from Strange Literatures," appeared in 1884. It was followed by "Some Chinese Ghosts" in 1887. The fruit of his residence in the West Indies included "Two Years in the French West Indies" and his stories of "Chita, a Memory of Lost Island," and "Youma, the Story of a West Indian Slave." He then came to New York City, where he lived until 1890, when he went to Japan. There he married and identified himself with the people, becoming naturalized under the name of Yakumo Koizumi. For the rest of his life he was lecturer in English literature in the Imperial University of Tokio. As an American he drew a larger salary than the native professors, but when he was naturalized his salary was reduced to the basis of theirs. His Japanese works are "Out of the East," "Glimpses of Unfamiliar Japan," "Kokosa," "Gleanings in Buddha Fields," "Exotics and Retrospections," "Ghostly Japan," "Shadowings," "A Japanese Miscellany," "Kotto, or Japanese Curios," "Kwaidan" and "Japan: an Attempt at Interpretation," the last named just ready for publication. He gained a wide reputation for picturesque and vivid description.

LITERARY AND TRADE NOTES.

THE book on Russian literature, by Prince Kropotkin, announced by McClure, Phillips & Co. for publication this fall, has been postponed.

"OLD GORGON GRAHAM," the new "Letters of a Self-Made Merchant to His Son," has been out only two weeks, yet the sale has reached 70,000 copies.

THE CENTURY COMPANY will bring out on the 8th inst. "The Youth of Washington," by Dr. S. Weir Mitchell. The serial run of the story will be brought to a close in the October issue of *The Century Magazine*.

JOHN LANE will publish at once a new novel by the Earl of Iddesleigh, entitled "Charms." This son of the great Stafford Northcote, who prefers the Athenæum to the Carlton Club or the Reform, has written several other novels, including "Belinda Fitzwarren" and "The Luck of Lassendale."

CHARLES SCRIBNER'S SONS have now ready a "History of Andrew Jackson," by Augustus C. Buell, in two volumes; "Poems of Childhood," by Eugene Field, with illustrations in color and title-page design by Max Parrish; and "A Parody Anthology," by Carolyn Wells, a companion volume to her widely popular "Nonsense Anthology."

PAUL ELDER & Co., San Francisco, Cal., will publish on the 15th inst., the first volume of the Barbara Weinstock lectures on The Morals of Trade at the University of California. The volume will be entitled "Commercialism and Morality—Public Relations and Duties of Modern Business Life," by Dr. Albert Shaw, editor of *The American Review of Reviews*.

THE POPULAR PUBLISHING COMPANY, 337 Broadway, New York, elsewhere in this issue call attention to a number of books of which they control the publication and sale. Among them are Cushing's "Manual of Parliamentary Law;" Lawler's "Modern Plumbing, Steam and Hot Water Heating," Chavasse's "Advice to a Wife and Advice to a Mother," a popular cook book, and a number of practical and humorous books.

D. APPLETON & Co. will publish on the 14th inst. another instalment of the autobiography of "Madam Adam," (Juliette Lamber,) under the title of "My Literary Life." This was announced as ready a year ago and actually found its way into our list of books published. Among the distinguished persons of whom the author gives reminiscences are George Sand, Alfred de Musset, Daniel Stern and Sainte-Beuve. The volume will be brought out with many illustrations. They will publish at the same time "The Misfit Crown," by Miss Frances Davidge, a story of social life among well-to-do people that abounds in spirited conversations.

HERBERT S. STONE & Co., Chicago, will publish at once "Roland of Altenburg," by Edward Mott Wooley, author of "Stories of the Night," a modern romance opening in New York and continuing in a European principality, the hero of which is a king with the tastes and resources of the

day; "Marcel Levignet," a new novel by Elwyn A. Barron, author of "Manders;" "Three Weeks in Europe: the Vacation of a Busy Man," by John W. Higinbotham, who describes a conventional tour in an unconventional way.

THE SAALFIELD PUBLISHING CO., Akron, O., have made a specialty this season of indestructible books for children. The cloth on which they are printed is soft and pliable and the high, brilliant colors are absolutely indelible, so that the babies cannot be hurt by tasting them. Of these books there are three series: 1, "Mother Goose Favorites;" "Tiny Tot's A B C Book;" "Baby's Toys;" "Baby's Pets." 2, "Who Killed Cock Robin?;" "My A B C Book;" "Baby's Friends;" "Baby's Doings." 3, "The Night Before Christmas;" "Baby's A B C Book;" "Mother Goose Jingles;" and an "Animal Book."

A. WESSELS COMPANY, New York, announce an edition of "'Alice in Wonderland' and 'Through the Looking Glass,'" with sixteen full-page illustrations in color by Blanche McManus; "Monkey Shines, Little Tales for Little Children," by Bolton Hall, long and favorably known as an authority on child training, with an introduction by Bishop Huntington, and twelve full-page illustrations in color and numerous text illustrations by Leon Foster Jones; "The True Mother Goose: Songs for the Nursery, or Mother Goose's Melodies for Children," the true text, without addition or abridgment, edited by Blanche McManus, with 172 illustrations, printed on colored backgrounds.

HURST & CO., 395 Broadway, New York, call attention to their *Burnt Leather Editions* of the Poets, adapted for presentation and keepsake purposes, each volume being bound in ooze calf with hand-painted floral and scenic effects and titles in burnt leather. A similar edition and an edition bound in half leather of the classics has also been put on the market. They have just brought out a new edition of nineteen of Horatio Alger, Jr.'s, popular books for boys, bound in cloth, with olive green edges; also an entirely new line of fairy tales (eighteen titles) for the younger people, bound in cloth, stamped in colored inks, with inlaid pictures on cover. They have also added very largely to their other popular lines.

FREDERICK A. STOKES COMPANY have just ready "A Chicago Princess," a characteristic breezy and humorous romance of an overrich Chicago girl with a craze for titled personages who travels in her multi-millionaire father's yacht to Korea, where she meets her fate; "The Queen's Advocate," by Arthur W. Marchmont, a story founded on the lives of King Alexander and Queen Draga, of which the hero is an American and the heroine a Servian princess; and another book of "Goop Tales," by Gelett Burgess, who has created 52 new Goops, an alphabet of boys and one of girls, and has invented names for them all that have a foreign sound but characterize some human traits that may be found in nurseries throughout all lands.

SCOTT-THAW COMPANY, New York, have just ready "Delilah," a play in blank verse, by Miss Grace Constant Lounsbery, author of a volume of poems entitled "An Iseult Idyl," published about four years ago. The play is shortly to be given at the Odeon in a French version. Her previous play, "L'Escarpolette," is to be acted at Sara Bernhardt's theatre during the coming season. They have also just brought out, under the title of "The Science of Life," a lecture given before the Ruskin Society of Birmingham, Eng., by Mrs. Craigie, ("John Oliver Hobbes.") The lecture is an attempt to treat the subject from the religious standpoint, and deals with it by means of a contrast between the lives and teachings of St. Ignatius Loyola and Tolstoy.

HARPER & BROTHERS will publish on the 6th inst. a new book by Christine Terhune Herrick, on the important question of what a maid servant ought to do and how she ought to do it, with many valuable hints to the mistress. The book is entitled "The Expert Maid-Servant," and is issued uniform with "The Expert Waitress." Mrs. Herrick is well known as an able writer upon domestic subjects. They will publish at the same time "The Truants," a new novel by A. E. W. Mason, author of "The Four Feathers," the scenes of which are placed in London, and then transferred to Africa, Monte Carlo and France; also, Mr. Howells's new story, "The Son of Royal Langbrith," which is said to be one of the most interesting novels the author has yet written.

L. C. PAGE & CO. have been obliged to delay the publication of Elliott Flower's "Delightful Dodd," and Professor Charles G. D. Roberts' "The Prisoner of Mademoiselle," until this month, owing to the exigencies of simultaneous publication in England, Canada and in this country. They have just ready Mrs. Julia deW. Addison's second book, "Classic Myths in Art." Mrs. Addison will be remembered as the author of one of the publishers' most popular gift books of last season—"The Art of the Pitti Palace." Miss Josephine Tozier's delightful book of travel, "Among English Inns," has just gone into its second edition. "The Second Mrs. Jim" is just going to press for the fifth time since publication in June, and an edition has also just been taken for the Canadian market.

G. P. PUTNAM'S SONS will publish shortly "Breaking the Wilderness," by F. S. Dellenbaugh, of which a most important feature will be a map giving the latest decisions in regard to the locations of the villages of the Rio Grande region prior to 1630. These native towns were visited and developed by the Spaniards at a very early date and are among the first European settlements in the United States. The author's arrangement is said to be radically different from the accepted views of Bandelier, Hodge and others. Of great present interest is a Russian novel entitled "Three Dukes," the work of an English lady whose pseudonym, "Ystridde," has not yet been penetrated. Even the Russian Secret Service have thus far failed to identify the

author who wrote her book on Russian ground.

BAKER & TAYLOR CO. will publish shortly "The Appreciation of Sculpture," by Russell Sturgis, a companion volume to this author's "How to Judge Architecture;" also, "The Art of Caricature," by Grant Wright. In fiction they have nearly ready "Deacon Lysander," by Sarah P. McLean Greene, the popular author of "Cape Cod Folks;" "Old Love Stories Retold," by Richard Le Gallienne; and "The God of the Wicked and the Party Sketches," by Owen Kildare, author of "My Mamie Rose." In the department of religion they announce "Our Christmas Tides," by Dr. Ledyard Cuyler, printed in two colors, with carbongravure illustrations; and "The Episcopalians," by Daniel D. Addison, the new volume in the *Story of the Churches* series. They have just ready "A Quintette of Graycoats," by Effie Bignell, who tells a story of five squirrels in the delightful manner of her "Mr. Chupes and Miss Jennie."

THE BOBBS-MERRILL COMPANY have just brought out "The Trail of Boyland," a new book of verses by Wilbur D. Nesbit of the Chicago *Tribune*, who is well known through his contributions to *Life* and *The Reader Magazine*. This is the first collected edition of his poems, every one of which is fragrant with the sweetness of common joys and the simple beauty of simple life. They have a most attractive child's book for the fast approaching holiday season in "The Well in the Wood," with catchy rhymes by Bert Leston Taylor, equally catchy rhymes by his wife, and alluring illustrations in colors by Fanny Y. Cory. Mr. Taylor for many years wrote the "funny column" for the Chicago *Tribune*, and is now on the editorial staff of *Puck*. A little golden-haired girl and her yellow dog wandering through a magical wood meet white blackbirds, musical donkeys, black lambs, reticent magpies, etc., and finally reach the well where Truth lies hidden, and by her help they solve many puzzling problems.

THE MACMILLAN COMPANY will publish at once "Falaise of the Blessed Voice," by William Stearns Davis, the author of "A Friend of Cæsar," which is described as a story of mediæval France, in which the author incidentally pays tribute to one of the winsome characters of the Middle Ages, King Louis the Ninth; "The Phœnix and the Carpet," in which the author, "E. Nesbit," well known for her charming story of "The Would-be-Goods," takes five delightful children through merry and delicious adventures with the famous wishing carpet of Aladdin, under the guidance of the genial and informing Phœnix; also, a new edition, at a greatly reduced price, of Mrs. Lydia Avery Coonley's well-known book, "Singing Verses for Children," with the same text and music as before and all the colored illustrations and decorations. They will publish in November Charles Egbert Craddock's new novel, the title of which will be made known later. It is said to resemble "The Prophet of the Great Smoky Mountain" more than any other book by this author.

THE phrase "Shakespeare and the Musical glasses" is very commonly quoted, but few people—even those who make use of it—know where it comes from, or exactly what gave rise to it. The passage occurs in the ninth chapter of "The Vicar of Wakefield," in which "the ladies from London," says Goldsmith, "would talk of nothing but high life and high-lived company, with other fashionable topics, such as pictures, taste, Shakespeare and the Musical glasses." For the first time in "Irish Literature," the work now being published by John D. Morris and Company of Philadelphia, full light is shed upon the significance of the phrase. "The Musical glasses" refer to an invention of one Richard Pockrich, a remarkable character, who was the first to play in public upon ordinary drinking glasses, modulating their tones by water, so as to produce a perfect musical scale. The full story as told by D. J. O'Donoghue in the seventh volume of "Irish Literature" is well worth reading for the side lights it throws upon society in Ireland and England about the middle of the eighteenth century.

LITTLE, BROWN & CO. will bring out on the 8th inst. "Susan Clegg and Her Friend, Mrs. Lathrop," by Anne Warner, a book of unsurpassed character-drawing, quaint humor and homely philosophy; also, "The Princess Thora," by Harris Burland, a highly imaginative pseudo-scientific romance of the Frozen North, containing a vivid account of the remarkable experiences of the *Silex* expedition in its search for the North Pole, with illustrations by Cyrus Cuneo. They will this fall add to their *Handy Library Editions of Standard Novelists* the novels of George Sand, in ten volumes; Samuel Lover's Novels, four volumes; Balzac's "La Comédie Humaine," in thirty-nine volumes; "Ten Thousand a Year," by Samuel Warren, in three volumes, and Bulwer's Poems and Dramas, in one volume. Their new Educational Department will issue its first three text-books, as follows: "An Introduction to Psychology," by J. Clark Murray, LL.D.; "A Short Constitutional History of the United States," by Francis Newton Thorpe, and "The Wide Awake Primer," by Clara Murray, with forty-one illustrations in color.

HOUGHTON, MIFFLIN & CO. will publish on Saturday, October 8, Mrs. Elizabeth Stuart Phelps's new novel entitled "Trixy," the name of a little dog who shapes the destinies of her human friends. The hero is a medical student, at first greatly shocked at the details of his profession, but later one of the foremost physiologists of his day. The background of the story is the social life of a New England city sketched with the author's brilliant artist touch. There will also appear on the same date an illustrated edition of John Fiske's "New France and New England," printed from new plates and profusely illustrated with upwards of 200 portraits, maps, facsimiles, contemporary views and other historic material; "The Reaper," a novel with scene in the Shetland Islands, by Edith Rickert, author of "Out of the Cypress Swamp;" "Kristy's Queer Christmas," by Olive Thorne Miller, who shows great talent as a writer for children; a *Household edition* of the "Com-

plete Poetical Works" of J. T. Trowbridge; "Facts and Figures," by Edward Atkinson; also, "Balance: the Fundamental Verity," by Orlando J. Smith, author of "Eternalism: a Theory of Infinite Justice," who now shows the fundamental harmony between physical science and natural religion.

Carl Berend Lorck, well known as publisher and author, celebrated his ninetieth birthday in Leipzig, having been born in Copenhagen August 29, 1814. Lorck began his career as bookseller in Leipzig in 1836 in the employ of Breitkopf & Härtel. A year later he associated himself with J. J. Weber with whom, in 1843, he founded the celebrated *Illustrirte Zeitung.* In 1845 the partnership was dissolved and Weber continued the publication of the journal while Lorck continued the book publishing business. Though fertile in publishing ventures Lorck, lacking the talent for financiering, withdrew from every concern with which he was connected when the business details became unmanageable. This was the case with the firm of J. J. Weber, the Fr. Niessche Buchdruckerei, now continued under the firm name of W. E. Drugulin, and the art business founded by Lorck and now continued by C. Oehlmann. He was for some years editor of the *Annalen der Typographie,* and of the *Central Organ für die technischen u. Materiellen Interessen der Presse.* He also was the prime mover in organizing the Deutscher Buchdruckerverein and the present Deutscher Buchgewerbeverein, and in erecting the Deutsche Buchgewerbehaus. To his direction was also entrusted the various exhibits made by the German booktrade at home and abroad. He wrote seven works dealing with the booktrade in Leipzig and with printing in general. We tender our congratulations *post festum,* and hope that the lusty nonagenarian may round out his century full of inspiration to this colleagues.

Fox, Duffield & Co., New York, announce for autumn publication: "Pictures by George Frederick Watts," with an introduction by Julia Ellsworth Ford, (Mrs. Simeon Ford,) and Thomas W. Lamont; "The Canterbury Tales," a modern translation in prose by Percy MacKaye, illustrated in colors by Walter Appleton Clark; "The Blue Grass Cook Book," by Minne C. Fox, with an introduction by John Fox, Jr., author of "The Little Shepherd of Kingdom Come," containing receipts collected from famous housekeepers of the blue grass region of Kentucky; "The Virginia County Records," a complete transcription and reprint of important genealogical and historical data, Spotsylvania county constituting the first volume; "The Star of Bethlehem," a nativity play, arranged by Professor C. M. Gayley of the University of California from a series of old mystery plays, for performance this fall by Ben Greet's players; "Herbert Spencer," by Professor Josiah Royce of Harvard, to which James Collier, Spencer's secretary, adds some interesting reminiscences; "Misrepresentative Men," by Col. D. Streamer, a little book of pleasantly satirical verses on "Misrepresentative" celebrities, from Adam down to Theodore Roosevelt; "Mixed Beasts," drawings and designs by Kenyon Cox, the well-known artist and art critic; "The Fusser's Book," a manual of humorous advice to ladies' men; "Babes in Toyland," by Glen MacDonough, a free version in book form of his popular play of this title, with full pages in color, and many marginal drawings, by Ethel Franklin Betts; and "The Happy Heart Family," by Virginia Gerson, a happy-go-lucky tale for children. They are publishing a number of illustrated calendars for 1905, among the more notable of which are "A Country House Calendar," by Edward Penfield; "A Girl Calendar," by Jessie Willcox Smith; a calendar by Paul Helleu, "The Thomas Mitchell Peirce Calendar," and "The Fusser's Calendar," illustrated by Florence Wyman. The pictures from all these calendars are also issued in portfolio form, with each drawing mounted separately for framing.

McClure, Phillips & Co. will publish immediately a new book by Anthony Hope entitled "Double Harness," which is said to add to the wittiness of "The Dolly Dialogues" and the sustained interest of "The Prisoner of Zenda," a very clever delineation of modern English life as it is. It is a drama of married Londoners in which the central figures are a young girl idealist and a stolid, matter-of-fact young Britisher, whose matrimonial venture comes near to being a tragedy. Mr. Hope, who has so long been the pet of London society, should surely know how to depict London drawing room characters, and it is stated that in the many married couples—"samples of the bulk," as he calls them,—who take part in his story, he has cleverly hit off types of London society people of to-day. The book has a quality of universal interest, in that it touches upon that commonest of difficulties in married life, the adjustment of jarring temperaments where each party seems to be and is really in the right. In his new book, "The Mountains," which will shortly be brought out by McClure, Phillips & Co., Stewart Edward White assumes the role of guide, philosopher and friend. He himself enjoys so thoroughly the great outdoors that the love of it has doubtless become a religion which it is a pleasure for him to pass along. Ostensibly, "The Mountains" is an account of an exciting camping trip in the Sierra Nevada mountains that Mr. White took a summer or so ago; but, with the account of his adventures, Mr. White manages to interweave a lot of practical information about the methods and means of life on the trail that will prove valuable to anyone who cares for mountaineering. Mr. White is a natural and not hothouse lover of nature, and all his books, from "The Blazed Trail" to "The Forest," are the kind to make one see added beauties in all things of the great outdoors. The advance sales of Mr. White's book of tales of Western life, "Blazed Trail Stories," has been such that the publishers were obliged to put a third edition to press before the date announced for its publication.

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter

All other small, undisplayed, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

BOOKS WANTED.

☞ ***In answering, please state edition, condition, and price, including postage or express charges.***

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].

☞ ***Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.***

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

Wm. Abbatt, 281 4th Ave., N. Y.

History of Am. Manufactures, Bishop, 3 v.
History Immigration in U. S., Brownell.
Lutes of Morn, Clinton Scollard.
Vertebrate Embryology, Marshall.
Whitney's U. S. Little, B. & Co.
DeBow's Industrial Resources, 3 v. 1853.
Marshall's Invertebrate Embryology.
Fullerton's Plain Argument for God. Lippincott.
Any old N. C. histories, etc.

Adair Book Co., 43 Van Buren St., Chicago, Ill.

Mrs. Dunn, Daughter of Music.
E. S. Green, Astrology Made Easy. Pub. by White, Minneapolis.
Anything on Illinois.

Robert Adams, Fall River, Mass.

Van Dyke's Philosophy of Art.
Handbook of Proverbs, Bohn Library.
Stories of Naples and The Camorra, Chas. Grant. Macmillan.
Lyall's Elements of Geology and Antiquity of Man, old edition.

Amer. Bapt. Pub. Soc., 37 S. Pryor St., Atlanta, Ga.

Theopholus Walton; or the Majesty of Truth.

Amer. Bapt. Pub. Soc., 132 E. 23d St., N. Y.

Psalms, 3 v., Pulpit Commentary.
Daniel, 3 v., Pulpit Commentary.
St. Matthew, v. 2, Pulpit Commentary.
Rawlinson, Hist. of Herodotus, 4 v.
Watts and Rippon Hymn book.

American Press Co., Baltimore, Md.

Onward, a magazine, ed. by Mayne Reid.
History of the 1st Mass. Cavalry. Crowninshield.
Lee's Last Campaign, by Capt. J. C. Gorman.
Books on Cavalry in the Civil War.
Historical Memoranda of Harlan's Light Cavalry.

Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.

Getting Gold, by J. C. F. Johnson.
Physical Geology and Palæontology, by H. G. Seeley.

Ammon & Mackel.—*Continued.*

Tiedemann's Unwritten Constitutions.
Sear's Governments of the World To-Day.
Brooks' Great Cities of the World.
Maudsley's Body and Mind.
Alger's Solitudes of Nature and Man.
Dodge's Our Wild Indians.
Arnold's Art of Writing Fiction.
Loudon's Encyclopædia of Gardening.
Loudon's Encyclopædia of Plants.
Winchester's Swiss Republic.
Railroad Gazette, June 22, 1900.

J. R. Anderson, 10 Bible House, N. Y.

Brewer's World's Best Orations, binding and price.
Depew, Patriotic Historical Addresses.
Books on Furniture, Coins and Pottery and Angling.
Geike, Ice Age.
Geological Report New Jersey. 1878.
Precession of the Equinox.
Baldwin, Prehistoric America, Smithsonian Reports.
Economy of Ages, by Wilkes.
Jenkyn's Extent of Atonement.

Antiquarian Book Concern (Shonfeld's), Omaha, Neb.

American Accountants' Manual.
Auditors: Their Duties and Responsibilities.

Joseph Baer & Co., Hochstr. 6, Frankfort A. M.

Poore, Federal and State Constitutions of U. S.
Roosevelt, History of New York.
Arnold, History of State of Rhode Island.
Johns Hopkins Univ. Studies in Hist. pol. science, complete set and odd vols.
Kent, Commentaries on American Law.
Hitchcock, American State Constitutions.
Jameson, Introd. to Constit. History.
Stanwood, History of Presidential Elections.
Farrar, Manual of the Constitution.
DeWitt, Th. Jefferson.
Greene, Histor. View of American Revolution.
Rives, Live and Times of Madison.
Trescot, Administration of Washington and Adams
Ames, Fisher, Works.
Münsterberg, American traits.

Wm. M. Bains, 1019 Market St., Phila., Pa.

Reynolds, J. M., Miserrimus. Pub. L. T. Hookham. London, 1833.
Vol. 2 of Serpa, Perita, How I Crossed Africa.

Henry C. Baird & Co., 810 Walnut St., Phila., Pa.

Dussauce, Treatise on the Manufacture of Soap. Phila., Baird, 1869.

Balto. Book Co., 305 St. Paul St., Baltimore, Md.

Ridgely's Old Brick Churches of Maryland.
Dorsey on Ejectment.

C. M. Barnes Co., 262 Wabash Ave., Chicago, Ill.

Morley's English Writers, 11 v., new or good second-hand.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Frazier's Pausanius.
Prescott, Memorials.
Adams' Egypt, Past and Present.
Bancroft, Native Races Pacific States, 5 v.
Lewis and Clark Expedition, Coues.
Jameson's Dict. U. S. History.
Seward's Diplomatic His. War of Union.

O. G. Beardslee, P.O. Box 49, Berkeley, Cal.

Ibsen, Plays (in Norwegian).
Salmon, Higher Plane Curves.
Quintiliani, M. Fabi, Works v. 1, books 1-6, edited by Meister Colby, W. I. Der Lehrer pub. in Syracuse.

The Bobbs-Merrill Co., Indianapolis, Ind.

Celia Thaxter, Island Garden. Houghton, Mifflin & Co.
Genealogy of the Lockwood Family. 1630-1888. Compiled by Frederic A. Holdin and E. Dunbar Lockwood. Philadelphia, 1889.
Pater's Works, limited ed.
Mysteria, by Otto Hensie Am. Rhyn.
Smoking Flax.
Abernathy, Life and Work of J. Abernathy.
Smiles, Life of Geo. and Robt. Stephenson.
Telford and Brindley, Their Lives and Engineering Triumphs.
G. B. Smith, Life and Enterprise of De Lesseps.
Phallic Worship. Pub. by R. M. Caldwell of St. Louis.

BOOKS WANTED.—Continued.

Bennell, Silver & Bowers, 48 W. 22d St., N. Y.

Schoolcraft, H. R., Works.
Harvard, John, Life of, Founder of Harvard University.

The Book Shop, 65 Spring St., Rochester, N. Y. [*Cash.*]

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Scientific Amer., Building ed., Apr., Dec., '88; Jan., Mar., Nov., '89; and any after.

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Chem. News, London, v. 1-10 (1860-64) or parts; also v. 27, 28, 49, 50, 53, 54 to 62, 71 to 90.
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Connecticut Magazine, v. 3, no. 4.
The Critic, Jan.-June. 1892.
Reviews of Reviews, 1890, Feb., Mch., Apl., June, July.
Educational Review, 1892, July; 1903, May, June; 1896, Jan., Feb., Apl.; 1897, Nov., Dec.; 1899, Feb., May.
Knickerbocker Magazine, 1834-35, 1863-65, any nos.
Eclectic Magazine, 1896, Dec.; 1897, Apl., July, Sept., Nov., Dec.; 1899, Mch., May, Sept.; 1900, Jan.; 1901, Jan., Mch., Apl., May, July, Oct., Nov.

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The New England Mag., '03, May, Aug.
Arena, 1890, Feb.; '98, July, Aug., Sept., Nov.; '99, Oct., Dec.
World's Work, '01, Jan., Feb., Mch., June.
St. Nicholas, '74, Dec.

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Amer. Architect, Apr. 30, 1904.
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Nation, v. 36, no. 939, with title and index.
Review of Reviews, no. 16.
St. Nicholas, Feb., Nov., 1874.

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Tales of a Good Woman, by James K. Paulding. Scribner, 1887.
Wensley and Other Stories, by Edmund Quincy.
The Flush Times of Alabama and Mississippi, by Joseph G. Baldwin.
Simon Suggs' Adventures and Other Alabama Tales, by Johnson J. Hooper. J. P. Peterson, Philadelphia, 1841 or 1845.

Chas. E. Lauriat Co., 301 Washington St., Boston.

Spillman, Quantitative Studies on Transmission of Parental Characters, etc., Bull. 115, Office of Exp. Sta., U. S. Dept. Agric., pp. 88-98. 1902.
Webber, Xenia, or Immediate Effect of Pollen in Maize. Bull. no. 22, Div. Veg. Physiol. of Pathol., U. S. Dept. Agric., 44 pp., 4 plates
Marlowe, Dramatic Works, 3 v.
Prior's Poems, 2 v., Aldine ed.

Little, Brown & Co., 254 Washington St., Boston.

Minturn's From New York to Delhi. Pub. by Appleton.
Landor's Pericles and Aspasia.

D. H. Lloyde & Son, Champaign, Ill.

History of English Law Before Edward I., Pollock and Maitland, second-hand or shopworn.

W. H. Lowdermilk & Co., Washington, D. C.

Conway, Barons of Potomac and Rappahannock.
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Hobbes' Leviathan, 8vo.
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Hemenway, Vermont Historical Gazetteer, 5 v.

McDevitt's Bargain Book Shop, 1 Barclay St., N. Y.

Journal of Marie Bashkirtseff.
Poor Richard's Almanac.
Scarlet Letter, large paper ed. Houghton.
Hist. Royal House of England.
Correspondence School books on Architecture.

Joseph McDonough, 39 Columbia St., Albany, N. Y.

Pearson's Early Schenectady Families.
Smith, Music of Waters. London, 1888; fine copy.
Von Holst, Const. Hist. U. S., v. 6 and 8, old ed.
Washburn's Early Eng. Hist. Putnam.

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Robinson, Biblical Researches in Palestine. 2d ed., 3 v. 1856.
Warren and Conder, Memoirs of Survey of Western Palestine (the volume on Jerusalen alone preferred).
Bliss and Dickie, Excavations at Jerusalem. 1898.
J. Arthur Pardridge, Making of American Nation.
Anonymous, Progress of Nations. Pub. London, 1860.
Pierce or Peary Genealogy.
J. Burnet's Early Greek History. A. & C. Black, 1892.
Fornander S. Hopkins, Cook's Voyages and Dibble.

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Gil Blas, English ed.
Atlantic Monthly, June, 1858.
Foster, North American Indian Doctor.
Official Records War of the Rebellion.

Nunn & Co., 227 N. Howard St., Baltimore, Md.

Dabney, Donn Miff.
Dabney, The Gold That Did Not Glitter.
Dabney, Power, June, 1903.

Old Corner Book Store, 27 Bromfield St., Boston, Mass.

Pride and Prejudice, Peacock edition.
Maitland's American Slang Dictionary.
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Supplement Britannica, 6 v.

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Messages of the Presidents, 10 v.

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Phonetic Journal, 1842, 1852, 1875, 1876, 1879, 1886.

Presbyterian Board of Publication and S. S. Work, 192 Michigan Ave., Chicago, Ill.

Bullinger, E. W., Church Epistles, second-hand copy.
Sabbath for Man, by Crafts.
Westcott's History of the English Bible. Macmillan, 1872.
Edward Caswell, Lyra Catholica. New York, 1851.
E. C. Benedict, The Hymn of Hildebert and Other Mediæval Hymns, Randolph.
Abraham Coles, Latin Hymns, with original translations. N. Y., 1868.
Edward Washburn, Voices from a Busy Life. N. Y., 1883.
Dugald McColl, Early British Church. N. Y., 1880.
Daniel De Vinne, History of the Irish Primitive Church. N. Y., 1870.
Ezra Abbott, Notes on Scrivener's Plain Intro., etc. Boston, 1885.
Riddle, Abbott, Dwight, Thayer, Kendrick, Crosby, the New Revision and its Study. Phila., 1881.
The Holy Bible, Authorized Version, edited in various renderings and readings from the best authorities. N. Y., 3rd ed.
Stearns, Christianity and Modern Thought. Boston, 1872.
Stevens, J. B. R., Comprehensive Concordance to the Bible in the Authorized Version. Boston.
Eaide, J., The English Bible, an external and critical history of various English translations. Macmillan, 1876.
C. B. Elliott, Horæ Apocalypticæ, 4 v., 5th ed. 1862.
F. Palmer, The Drama of the Apocalypse. N. Y., 1896.
Pfannkuche, The Prevalence of Aramæan Language in Palestine in the Age of Christ and the Apostles. Andover, 1831.
J. F. Hurst, Bibliotheca Theologica. N. Y., 1883.
H. P. Forbes, Volume four of the International Handbooks to the N. T.

Presb. Bd. of Pub. and S. S. Work, Witherspoon Bldg., Phila., Pa.

Book of Job.
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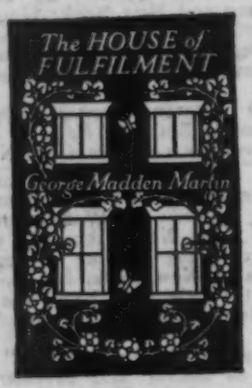

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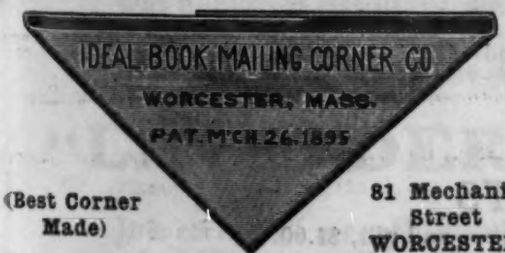

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